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| | (name of governing washington State Lique (agency name, if a gency name, a gency name of the annexed rules relating to the annexed rules relating to the gency name of the second of Perma (OVER) Use only for Adoption of Energy the control of the requirements of the r | Administrative Order No. 62 Washington State Liquor Control Board Building, 1025 E. Union Avenue, Olympia, (place) iopted the annexed rules relating to: BEER WHOLESALE PRICE POSTING (Rule 49) WINE WHOLESALE PRICE POSTING (Rule 81) (OVER) Use only for Adoption of Permanent Rules Continuation Ursuant to Notice No. WSK/ filed with the code reviser on 1-11-7 4-52-070, -080, -090, -111, -113, and -120 W 34.04.040(2); WAC 314-20-100 and 314-24-190 also |

DEFENDANT'S EXHIBIT

CASE NO. C04-0360P

EXHIBIT NO.

NOTF:

(2) The code reviser is directed to develop a formal for placing such specific language in each rule, and agencies shall then comply with the code reviser's direction, and shall include the same in the snal rule.

(3) During the promulgation hearings process the public may question whether such rule should have a more specific reference, and the agency shall, pursuant to RCW 14.04.025(1)(b), give consideration to such requests.

WAC 314-52-070 OUTDOOR ADVERTISING (Rule 122)

WAC 314-52-080 NOVELTY ADVERTISING (Rule 123)

WAC 314-52-090 ADVERTISING JOINTLY BY RETAILERS AND MANUFACTURERS, IMPORTERS, OR WHOLESALERS, PROHIBITED (Rule 124)

WAC 314-52-111 ADVERTISING BY RETAIL LICENSEES--ON PREMISES (Rule 126.)

WAC 314-52-113 BRAND SIGNS AND POINT-OF-SALE DISPLAYS ON RETAIL LICENSED PREMISES (Rule 126.3)

WAC 314-52-120 ADVERTISING BY HOLDERS OF SPECIAL OCCASION CLASS G OR J RETAIL LICENSES . (Rule 126.6)

STATE OF WASHINGTON WASHINGTON STATE LIQUOR CONTROL BOARD

Administrative Order No. 62

STATEMENT OF PURPOSE AND IMPLEMENTATION

I. TITLE:
NAME OF AGENCY: WASHINGTON STATE LIQUOR CONTROL BOARD

DESCRIPTION OF RULES:

WAC 314-20-100 and WAC 314-24-190 govern the posting of wholesale prices by beer and wine wholesalers. WAC 314-52-070, -080, -090, -111, -113, and -120 relate to the various forms and location of liquor advertising.

STATUTORY AUTHORITY: RCW 66.08.030, RCW 66.08.060, RCW 66.98.070, and Title 34 RCW.

II. SUMMARY OF RULES:

WAC 314-20-100 and WAC 314-24-190 are amended to eliminate identification cards for platform delivery, and to provide that beer and wine wholesalers may sell beer and wine to retail licensees for delivery either at the retailer's premises or the wholesaler's loading dock. The rule further provides that a wholesaler's prices to retail licensees shall be the same at both places of delivery. WAC 314-52-070 is amended to clarify the references to outdoor signs and advertising matter. WAC 314-52-080, concerning novelty advertising matter. MAC 514-52-007, contenting novely advertising, deletes the reference to recipe booklets, prohibits specified liquor suppliers from providing novelty advertising items to retail licensees, but permits non-liquor suppliers to sell such items to retail licensees for use, distribution or sale on the licensed premises. WAC 314-52-090, concerning joint advertising, adds importers within its terms. WAC 314-52-111 permits on-premises advertising by retail licensees under specified conditions. WAC 314-52-113 authorizes suppliers to furnish brand signs and point-of-sale material to retail licensees under certain conditions and broadens point-of-sale material to include table tents, recipes, and other such brand advertising material for display at the point of sale. WAC 314-52-120 clarifies the language relating to advertising by holders of Special Occasion Retail Licenses.

III. In addition to the Board, the following agency personnel have responsibility for drafting, implementing and enforcing these rules:

| NAME | TITLE | ADDRESS | TELEPHONE |
|-------------------|--|------------------------------------|-----------|
| I.W. (Bob) Hilson | Supervisor, MFG/IMP/WHLSR Division | Capitol Plaza Bldg. Olympia, WA | 753-6282 |
| Dean Turner | Chief Enforcemen | at Same | 753-6270 |
| Doug Alexander | Information Offi | icer Same | 753-6276 |
| Jewell Owens | Advertising Coordinator | Same | 753-6278 |
| Arthur Mickey . | Asst. Attorney General | Same | 753-6284 |

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IV. Dave Stipek, representing the Joint Council of Teamsters, opposed the amendments to WAC 314-20-100 and WAC 314-24-190. Phillip Kochevar, Albert W. Irvine, Al Roth, Jr., Coke Roth, Joe Krause, Chester O. Fiedler, John H. Van Gasken, Gary Dennis, Fred Ryan, Fred Ryan, Jr., Kenneth W. Bennett, Gloria J. Hamstad, Duane L. Sampson, Mick Blackburn, James D. Gardner, Patrick W. Hewitt, Robert Schaefer, Gerald Junt, and O. T. Seifert, Jr. opposed the proposed changes to the novelty advertising rule WAC 314-52-080. It should be pointed out that this opposition was prior to the Board's further amendment to this rule at the hearing. Gene A. Ford, Ken Cloutier, Gilbert B. Breimeister, Stanley M. Levine, Mark B. Levine, and Hal Wolfe favored the proposed changes to the rule.

SUBMITTED in accordance with Chapter 84, Laws of 1977, 1st Ex. Sess., this 19th day of January, 1978.

J. W. Podersen Chairman

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AMENDATORY SECTION (Amending Order 54, filed 5/24/77)

WAC 314-20-100 BEER WHOLESALE PRICE POSTING (Rule 49). Every beer wholesaler shall file with the Board at its office in Olympia a price posting showing the ((delivered)) wholesale prices at which any and all brands of beer sold by such beer wholesaler shall be sold to retailers within the state.

(2) No price posting shall become effective until fifteen days after the actual filing thereof with the board. In the event a price posting is filed before a previous one has become effective, the subsequent filing shall nullify said previous price posting.

Each price posting shall be made on a form prepared and

furnished by the board and shall set forth:

(a) All brands, types, packages and containers of beer

offered for sale by such beer wholesaler.
(b) The ((delivered)) wholesale prices thereof to retail licensees, including allowances, if any, for returned empty containers.

(4) No beer wholesaler shall sell or offer to sell any package or container of beer to any retail licensee at a price differing from the price for such package or container as shown in the price posting filed by the beer wholesaler and then in effect.

in the price posting filed by the beer wholesaler and then in effect.

(5) Quantity discounts are prohibited. No price shall be posted which is below "cost," or below "cost of doing business," or a "loss leader," as those terms are defined in chapter 19.90 RCW, Unfair Practices Act, except as otherwise provided in such Act.

(6) Wholesale prices on a "close-out" item shall be accepted by the board if in compliance with chapter 19.90 RCW and the item to be discontinued has been listed on the state market for a period of at least six months, and upon the further condition that the wholesaler who posts such a "close-out" price shall not restock the it wholesaler who posts such a "close-out" price shall not restock the item for a period of one year following the first effective date of such "close-out" price.

(7) If an existing written contract or memorandum of oral agreement between a licensed brewer, certificate of approval holder, beer importer or beer wholesaler and a beer wholesaler, on file in accordance with ((Regulation-(49.5))) WAC 314-20-105 (Rule 49.5), is terminated by either party, and a new written contract or memorandum of oral agreement is made by such a supplier with another beer wholesaler in the affected trade area, the board, after receiving such new contract or memorandum of oral agreement and a corresponding wholesale price posting from the newly designated beer wholesaler, may put such fillings into effect immediately: PROVIDED, That prices and other conditions of such fillings which are in effect at the time of such termination shall not be changed until subsequent filings are submitted to the board and become effective under regulatory procedures set forth in other subsections of this regulation and ((Regulation-(49.5))) WAC 314-20-105 (Rule 49.5)

(8) The board may reject any price posting which it deems to be in violation of this or any other regulation or portion thereof which would tend to disrupt the orderly sale and distribution of beer. Whenever the board shall reject any posting the licensee submitting said posting may be heard by the board and shall have the burden of showing that said posting is not in violation of regulation and/or does not tend to disrupt the orderly sale and distribution of beer. Thereupon if said posting is accepted it shall become effective at the time fixed by the board. If said posting is rejected, the last effective posting shall remain in effect until such time as an amended posting is filed and approved, in accordance with the provisions of this regulation.

(9) All price postings filed as required by this regulation shall at all times be open to inspection to all trade buyers within the state of Washington and shall not within any sense be considered confidential.

((A-retail-licensee-at-his-option-and-upon-payment-of the-posted-delivered-price-as-defined-in-Regulation-(49),-may-take delivery-ef-beer-at-the-platform-of-a-beer-wholesaler,-provided-that such-platform-delivery-shall-be-made-only-upon-presentation-to-the beer-wholesalery-at-the-time-such-deliveryy-of-a-special-identifica-tion-card-issued-by-the-board-to-the-retail-licensee-

Such-special-identification-cards-shall-be-in-such-form-as the-board-may-prescribe-and-shall-be-issued-to-a-retail-licensee upon-receipt-by-the-board-of-such-licensee's-written-request-therefor-and-upon-payment-by-the-licensec-to-the-board-an-annual-fee-of five-dellars-for-each-such-special-identification-card. -- Such written-request-shall-list-the-name-and-address-of-the-wholesaler-or wholesalers-at-whose-platform-the-retail-licensee-requests-permission to-take-delivery-of-beer,-and-the-name-of-the-adult-person-or-persons authorized-by-the-retail-licensee-to-take-delivery-of-said-beer-The-beard-shall-transmit-a-duplicate-copy-of-the-retail-licensee's special-identification-card-to-such-wholesaler-or-wholesalers listed-by-the-retail-licensee: -- No-wholesaler-shall-permit-delivery of-beer-to-a-retail-licensee-at-said-wholesaler's-platform-until the-wholesaler-has-authenticated-the-special-identification-card presented-by-the-retail-licensee.--Such-authentication-shall-be effected-by-the-wholesaler's-comparing-the-special-identification eard-presented-by-the-retail-licensee-with-the-duplicate-copy-of the-special-identification-card-transmitted-to-the-wholesaler-by the-beard.) Any beer wholesaler or employee authorized by his wholesaler-employer may sell beer at the wholesaler's posted prices to any Class A, B, D, E, H, or C licensee upon presentation to such wholesaler or employee at the time of purchase of a special permit issued by the board to such licensee.

(a) Every Class A, B, D, E, H, or C licensee upon purchasing any beer from a wholesaler, shall immediately cause such beer to be disposed of in any manner except as authorize permit such beer to be disposed of in any manner except as authorize

permit such beer to be disposed of in any manner except as authorized by his license.

(b) Beer sold as provided herein shall be delivered by such wholesaler or his authorized employee either to such retailer's licensed premises or directly to such retailer at the wholesaler's licensed premises: PROVIDED, HOWEVER, That a wholesaler's prices. to retail licensees shall be the same at both such places of delivery.

AMENDATORY SECTION (Amending Order 54, filed 5/24/77)

- 314-24-190 WINE WHOLESALE PRICE POSTING (1) Every wine wholesaler shall file with the board at its office in Olympia a wine price posting, showing the ((delivered)) wholesale prices at which any and all brands of wine offered for sale by such wine wholesaler shall be sold to retailers within the
- All price postings must be received by the board not later than the fifteenth day of the month, and if approved will become effective on the first day of the calendar month following the date of such filing. An additional period, not to exceed five days will be allowed for revision of a price posting to correct errors, omissions, or to meet competitive prices filed during the current posting period, but a revised posting must be on file at the board office by not later than the twentieth day of the month in order to become effective on the first day of the next calendar

(3) Filing Date Exception--Whenever the fifteenth day of any month falls on Saturday, Sunday or a legal holiday, an original price posting may be filed not later than the close of business the

next business day.

(4) In the event that a wine wholesaler determines to make no changes in any items or prices listed in the last filed and approved schedule, such prices listed in the schedule previously filed and in effect, shall remain in effect for each succeeding calendar month until a revised or amended schedule is filed and approved, as provided herein.

Postings shall be submitted upon forms prescribed and furnished by the board, and shall set forth:

(a) All brands, types and sizes of packages or containers of wine offered for sale in this state by such wine wholesaler, of wine offered for sale in this state by such wine wholesaler, which packages or containers shall be limited to the sizes permitted in ((Regulation-(66))) WAC 314-24-080 (Rule 66).

(b) The ((delivered)) wholesale prices thereof within the state, which prices shall include the state wine gallonage tax of seventy-five cents per gallon imposed under RCW 66.24.210.

(6) No wine wholesaler shall sell or offer for sale any package or container of wine at a price differing from the price of such item as shown in the price posting then in effect.

(7) Quantity discounts are prohibited. No price shall be

- (7) Quantity discounts are prohibited. No price shall be posted which is below "cost," or below "cost of doing business, or a "loss leader" as those terms are defined in chapter 19.90 RCW, Unfair Practices Act, except as otherwise provided in such
- (8) Wholesale prices on a "close-out" item shall be accepted by the board if in compliance with chapter 19.90 RCW and the item to be discontinued has been listed on the state market for a period of at least six months, and upon the further condition that the wholesaler who posts such a "close-out" price shall not restock the item for a period of one year following the first effective date of such "close-out" price.

 (9) If an existing written contract or memorandum of oral
- agreement between a domestic winery, certificate of approval holder, wine importer, or wine wholesaler and a wine wholesaler, as filed in accordance with ((Regulation-(82))) WAC 314-24-200 (Rule 82), is terminated by either party, and a new written contract or memorandum of oral agreement is made by such a supplier with another wine wholesaler in the affected trade area, the board, after receiving such new written contract or memorandum of oral agreement, and a corresponding wholesale price posting from the newly designated wine wholesaler, may put such filings into effect

immediately: PROVIDED, That prices and other conditions of any such filings which are in effect at the time of such termination shall not be changed prior to the next applicable filing period.

When a new wine wholesaler's license is issued for the (10)first time by the board, the holder thereof may file an initial price schedule and request that such posting be placed into effect immediately. The board may grant such approval, providing that such posting is in compliance with all other applicable regulatory requirements, and that contracts and memoranda are on file, in

accordance with ((Regulation-(62))) MAC 314-24-200 (Rule 82).

(11) The board may reject any price posting or portion thereof which it deems to be in violation of this or any other regulation or which would tend to disrupt the orderly sale and distribution of wine. Whenever the board shall reject any posting the licensee submitting said posting may be heard by the board and shall have the burden of showing that the posting is not in violation of regulation and/or does not tend to disrupt the orderly sale and distribution of wine. Thereupon if said posting is accepted it shall become effective at a time fixed by the board. If said posting or portion thereof is rejected the last effective posting shall remain in effect until such time as an amended posting is filed and approved in accordance with the provisions of this regulation.

(12) ((A-retail-licensee,-at-his-option,-and-upon-payment-of the-posted-delivered-price-as-defined-in-Regulation-(81), -may take-delivery-of-wine-at-the-platform-of-a-wine-wholesalery-provided that-such-platform-delivery-shall-be-made-only-upon-presentation-to the-wine-wholesalery-at-the-time-of-such-deliveryy-of-a-special identification-card-issued-by-the-board-to-the-retail-licensee-

Such-special-identification-eards-shall-be-in-such-form-as-the board-may-prescribe-and-shall-be-issued-to-a-retail-licensee-upon receipt-by-the-board-of-such-licenseels-written-request-therefor and-upon-payment-by-the-licensee-to-the-board-of-an-annual-fee-of five-dollars-for-each-such-special-identification-card---Such-written request-shall-list-the-name-and-address-of-the-wholesaler-or-wholesalers rt-whose-platform-the-retail-licensee-requests-permission-to-take delivery-of-wine,-and-the-name-of-the-adult-person-or-persons authorized-by-the-retail-licensee-to-take-delivery-of-said-wine-The-board-shall-transmit-a-duplicate-copy-of-the-retail-licensee-s special-identification-card-to-such-wholesaler-or-wholesalers listed-by-the-retail-licensee---No-wholesaler-shall-permit-delivery of-wine-to-a-retail-licensee-at-said-wholesaler's-platform-until the-wholesaier-has-authenticated-the-special-identification-card presented-by-the-retail-licensee .- - Such-authentication-shall-be effected-by-the-wholesaler's-comparing-the-special-identification card presented by the retail-licensee-with the duplicate copy of the-special-identification-card-transmitted-to-the-wholesaler-by the-board:)) Any wine wholesaler or employee authorized by his wholesaler-employer may sell wine at the wholesaler's posted prices to any Class C, F, H, or J licensee upon presentation to such wholesaler or employee at the time of purchase of a special permit issued by the board to such licensee.

(a) Every Class C, F, H, or J licensee, upon purchasing any wine from a wholesaler, shall immediately cause such wine to be delivered to his licensed premises, and he shall not thereafter permit such wine to be disposed of in any manner except as authorized by his license.

Wine sold as provided herein shall be delivered by such wholesaler or his authorized employee either to such retailer's Licensed premises or directly to such retailer at the wholesaler's licensed premises: PROVIDED, HOWEVER, That a wholesaler's prices to retail licensees shall be the same at both places of delivery.

(13) All price postings filed as required by this regulation shall at all times be open to inspection to all trade buyers within the state.

of Washington and shall not in any sense be considered confidential.

AMENDATORY SECTION: (Amending Order 46, filed 6/9/76)

WAC 314-52-070 OUTDOOR ADVERTISING. (Rule 122). (1) "Outdoor advertising" as used in these regulations shall include any form of advertisement of liquor or the service of liquor which is visible to the general public from a public thoroughfare; PROVIDED, HOWEVER, That advertisements visible through windows or affixed to exterior walls of a licensed premises, although visible to the general public, shall be governed as otherwise provided in these regulations.

"Signs" as used in these regulations shall include all visual forms of advertising liquor or the service of liquor whether illuminated or nonilluminated, single-faced or multiple-faced, whether liminated of nonlituminated, single-laced or multiple-lace stationary or revolving; PROVIDED, HOWEVER, That "point-of-sale" signs and material shall be defined and governed as otherwise provided in ((these-regulations)) WAC 314-52-113 (Rule 126.3).

(3) Sketches, in triplicate, of all outdoor signs advertising the sale of liquor by a retail licensee, shall be submitted by the licensee or applicant for heard consideration prior to install

the licensee or applicant for board consideration prior to installation; PROVIDED, HOWEVER, That outdoor readerboard messages and/or interior signs visible through a window of a premises will be in conformance with WAC 314-52-015 (Rule 116.5) and will be submitted to the local Liquor Control Board enforcement officer for approval prior to display. In the event any outdoor signs or outdoor readerboard messages are installed without prior approval, the board reserves the right to require immediate removal regardless of any expense involved.

(4) Outdoor signs and other outdoor advertising matter shall be designed, installed and used in a manner not offensive to the

public.

to schools, churches, playfields used primarily by minors, or other public institutions, nor any place which the board in its discretion finds contrary to the public interest; PROVIDED, HOWEVER, That exceptions approved under the provision of RCW 66.24.010(9) shall apply here.

(6) Liquor advertising may be displayed on the inside and outside of public conveyances affording transportation or service to the

general public, upon prior approval of the board.

(7) No signs or other advertising matter advertising any brands of liquor shall be erected or placed on the outside of any building in which liquor is sold at retail; except that where the licensed premises (other than Class H) occupies a part or all of the first floor of a multi-storied building, then a billboard or poster-type ad(s)) for spirituous liquor may be placed on the roof of said building upon prior approval of the board and subject to local ordinance: PROVIDED, HOWEVER, That nothing in this section shall prohibit a brewery or winery from brand advertising on buildings on the brewery or winery premises.

AMENDATORY SECTION (Amending Order 46, filed 6/9/76)

WAC 314-52-080 NOVELTY ADVERTISING. ((PROHIBITED)) (Rule 123). ((No-liquor-trade-name-or-the-name-of-a-manufacturer-of-any-liquor shall-be-used-in-connection-with-any-nevelty-advertising-for-use; sale-or-distribution-on-retail-licensed-premises --- Such)) (1) Novelty

advertising items shall include, but shall not be limited to, matches, trays, score cards, lighters, blotters, post cards, pencils, coasters, menu cards, meal checks, napkins, clocks, calendars, wearing apparel, mugs, glasses, knives, coupons, ((recipe beeklets;)) lamp shades, program folders, program cards, or similar ((articles)) items on which the logo, liquor brand name or name of a manufacturer of an alcoholic beverage has been imprinted. ((The foregoing-shall-not-prohibit-a-retail-licensee-from-listing-the brand-names-and-prices-of-liquor-he-serves-on-menus;-table-tents; and-upon-a-sign-plased-on-or-above-the-back-bar-as-permitted-by WAC-314-52-111;))

WAG-314-52-111.)

(2) No liquor manufacturer, wholesaler, or importer, or employee thereof, shall provide directly or indirectly, any novelty advertising items to any retail licensee; nor shall any retail licensee, or employee thereof, accept any novelty advertising items directly or indirectly, from any liquor manufacturer, wholesaler, or importer, or employee thereof.

(3) A non-liquor manufacturer, wholesaler, or importer, or employee thereof.

thereof, may sell, and a retail licensee may purchase, for use, resale.

employee thereor.

(3) A non-liquor manufacturer, wholesaler, or importer, or employee thereof, may sell, and a retail licensee may purchase, for use, resale, or distribution on the licensed premises any novelty advertising items. The purchase shall be supported by invoices or signed vouchers which shall be preserved for two years on premises available for immediate inspection by board enforcement officers.

AMENDATORY SECTION (Amending Order 46, filed 6/9/76)

WAC 314-52-090 ADVERTISING JOINTLY BY RETAILERS AND MANUFACTURERS, IMPORTERS, OR WHOLESALERS ((0R-MANUFACTURERS)), PROHIBITED. (Rule 124). (1) The name of a retail licensee shall not appear in, or as a part of, or supplementary to, any advertising of a manufacturer, importer or wholesaler, nor shall the name of the manufacturer, importer or wholesaler or the brand name of liquor appear in or as a part of, or supplementary to, the advertising of any retail licensee: PROVIDED, That a retail licensee((s)) may advertise brands of beer and wine under the conditions of WAC 314-52-112 and WAC 314-52-113(({\frac{1}{2}})).

(2) ((WAC-314-44-020(4)-and)) RCW 66.28.010 shall also apply to joint advertising insofar as ((they-are)) it is rele-

AMENDATORY SECTION (Amending Order 46, filed 6/9/76)

WAC 314-52-111 ADVERTISING BY ((GHASS-H)) RETAIL LICENSESS-ON PREMISES. (Rule 126.1). All regulations heretofore listed shall ((apply-te)) govern advertising by ((Glass-H)) on-premises licensees such as Class A, B, C, D, and H licensees ((insofar-as-they-are-relevant)).

(1) Since the prerequisite for a Class H license is the service of complete meals, any advertisement by a Class H licensee which makes a direct reference to liquor or to the service of liquor shall mention with equal emphasis that food is available. For the purpose of clarification, use of such words as bar, barroom, drinks and cocktails in an advertisement is interpreted as a direct reference to liquor or the service of liquor; use of such words as dinners, lunches, steak special, seafood dinners, and restaurant ((are)) is interpreted as a reference to the availability of complete meals.

(2) Filled containers of wine or beer ((may)) shall not be used for display purposes on dining room tables.

used for display purposes on dining from tables.

(3) Bona fide restaurants holding either a Class C or ((public)) Class H license may display wine bottles in or near dining rooms of their premises ((---PROVIDEB,-That-no-fewer-than two-brands-of-wine-secured-from-no-fewer-than-two-manufacturers may-be-displayed,---Por-the-purpose-of-clarification,-two-or-more brands-from-the-same-manufacturer-will-not-be-considered-as-meet-

ing-the-foregoing-requirement)).

(4) ((Bonn-fide-restaurants-helding-either-a-Class-G-or-a public-Class-H-ticense)) Retail licensees may advertise on their premises with the retail licensee's trade name the brands ((name)) of ((wines-sold-in-carafes-or-by-the-glass)) liquors offered for sale on menus, wine lists, back bar signs, wall placards, and table tents; provided said advertising material is paid for by said retail licensee ((PROVIDED-HOWEVER, When-the-name-of-a-manufas-turer, imports - or-wholesaler-appears-as-part-of-the-advertising, the retailer-shall-retain-supplier-invoices-marked-"paid"-on-premises for-two-years-to-show-proof-of-purchase-by-the-retailer)).

(5) ((Signs-may-be-placed-on-or-above-the-back-bar-listing the-brands-of-spirituous-liquors-being-served-when-ne-specific brand-is-ordered-by-the-customer---Such-signs--if-used--shall-be

furnished-by-the-licensee-

(6)) One ((single-faced)) sign bearing the room name and/or the words "bar," "cocktails," "lounge," may be placed in the vicinity of the principal entrance(s) to the premises or placed so as to be visible from the principal thoroughfare. No such signs or advertisements shall be installed at or near doorways designed for exit purposes only. ((No-advertisements-shall-be-installed-at or-near-doorways-designed-for-exit-purposes-only.))

AMENDATORY SECTION (Amending Order 46, filed 6/9/76)

WAC 314-52-113 ((RETAIL-LICENSEES,-OTHER-THAN-CLASS-H7))
BRAND SIGNS AND POINT-OF-SALE DISPLAYS ON RETAIL LICENSED PREMISES.
(Rule 126.3). ((Retailer-brand-signs-and-point-of-sale-displays shall-be-permissible-under-the-following-conditions:

(1)-Manufacturers,-importers-or-wholesalers-may-furnish-brand signs-and-point-of-sale-material-under-the-provisions-of-RCW-66-28-010-and-WAG-314-12-1407-PROVIDED7-The-brand-signs-and-point-of-sale material-have-ne-value-to-the-retailer-except-as-advertisement-Such-signs-and-material-shall-remain-the-property-of-and-be-the responsibility-of,-the-manufacturers,-importers-or-wholesalers-and shall-be-removed-from-the-licensed-premises-when-replaced-by-other brand-signs-and/or-point-of-sale-material;-the-sale-ef-the-brand-is discontinued-by-the-retail-licensee,-or-in-the-event-of-a-discontinue-ance-of-business-by-the-retail-licensee;) Under the limitations imposed by RCW 66.28.010, WAC 314-52-090 (Rule 124) and WAC 314-12-140 (Rule 13), manufacturers, importers or wholesalers may furnish brand signs and point-of-sale material under the following conditions:

(1) The brand signs and point-of-sale material shall have no value to the retailer except as brand advertisement; such signs as those which provide illumination for cash registers, pool tables and other parts of the premises, have a functional value and are not authorized. The brand signs and point-of-sale material shall remain the property of, and be the responsibility of, the manufacturers, importers or wholesalers; such signs and material shall be removed from the licensed premises when sale of the brand is discontinued by the retail licensee, or in the event of a discontinuance of business by the retail licensee.

No retail licensee shall put or keep on display in any place on the licensed premises any signs or point-of-sale material advertising ((beer,-ale-and/or-wine)) alcoholic beverages unless the ((beers, ales and or wines)) alcoholic beverages so advertised are actually then available for sale on such premises; PROVIDED, That this restriction shall not apply when ((beer,-ale-or-wine))

That this restriction shall not apply when ((beer,-ake-er-wine)) alcoholic beverage stocks are temporarily depleted.

(3) The term "display" as used herein, shall mean the exhibition of beer, ale or wine containers and cases, or bottles or cans outside of cases, together with advertising material, the purpose of which is to advertise such products to the prospective purchasers on the premises.

(4) The term "case display" as used herein, shall mean beer, ale or wine in cartons or cases only. A handi-pack is

beer, ale or wine in cartons or cases only. A handi-pack is included in the term "carton."

(5) The term "point-of-sale material" as used herein, shall ((mean)) include such manufacturer, importer or wholesaler-supplied items as display cards, placards, table tents, recipes, display bins, decalcomanies, price cards, shelf strips, product information ((beeklets)) pamphlets, buttle hangers and ((any)) other ((type-of)) such brand advertising sate ial for display at the point of sale ((sateriel-net specifically liked-herein)).

AMENDATORY SECTION (Amending Order 46, filed 6/9/76)

WAC 314-52-120 ADVERTISING BY HOLDERS OF SPECIAL OCCASION CLASS G ((7)) OR J ((OR-K)) RETAIL LICENSES. (Rule 126.6). (1) CLASS G ((7)) OR J ((0R-K)) RETAIL LICENSES. (Rule 126.6). (1) Advertising by holders of Special Occasion Class G ((7)) or J ((or-K)) Retail Licenses who use public facilities or licensed club facilities, under the provisions of WAC 314-40-080(3), for charitable, civic, community or private functions, shall be limited to the sale or service of such liquor as is authorized for sale by the Special' Occasion Retail License held and shall be ((iimited)) governed by such other regulations ((as-apply)) applicable to ((ether)) retail licensees. licensees.

(2) Illegal advertising at any time during the past five years, while holding a Special Occasion Retail License, may be cited as sufficient reason to deny a subsequent application for a license by a charitable, civic, community or private organization.

NOTICE OF INTENTION TO ADOPT, AMEND, OR REPEAL RIVES

| (Instructions for completion on back of page) [Additional information may be typed on back of page) |
|---|
|---|

| (1) Notice is hereby given in accordance with the that the Washington State Liquor | e provisions o | of RCW 34.04.0 |)25 and <u>WAC 1-</u> | 12-030 |
|--|-----------------|---------------------|---|---------------|
| THE PLANT OF THE PARTY OF THE P | me of agency | Board | | |
| to adopt, amend, or repeal rules concerning:2 | • | • | | |
| WAC 314-20-100 BEER WHOLESAN | LE PRICE | POSTING | (Rule 49) | |
| WAC 314-24-190 WINE WHOLESAI | LE PRICE | POSTING | (Rule 01) | |
| The terms and substance of the are set forth on Attachment A | he above | proposed | amended rul | |
| | | • • | manaca rate | 35 |
| | (OVER) | | | |
| (HEARING I | DATE AND | PLACE) | | |
| (2) (Use only if hearing is to be held) that such as | gency will at | | | |
| (time) | ursday (day) | | January 19, | 1978 |
| lintha UTIICE Of the Lignor Contact | Board. | 5th Floor | (date) | |
| 1025 East Union Avenue conduct a hearing relative thereto; | (place) | Olympia, | Washington 9 | aza Bldo |
| | | , | manual con y | 0304 |
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| (3) and that the adoption, amendment, or repeat of | such rules u | dli taka atau | | |
| Thi | ursday | | | |
| (thine) | (day) | | January 19, | 1978 |
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| (a) IX in writing to be received by this agency pri (b) IX orally at 9:30 a.m. | | | y 19, 1978 (date) | and/o |
| (time) | _ Thu | rsday | January 1 | 9, 1978: |
| (Same as above) | | (day) | (date | |
| | (place) | | | |
| (6) The additional notice required by RCW 34.04.0 rsons who have made timely request of this agency for a (7) This notice is connected to and continues the matter of with the code reviser's office on December 13. | les notional to | - or 110 1 BIC. 111 | iking proceedings. | notice to all |
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| ed: January 10, 1978 | | - JAN 11 | 1978 | |
| J. D. Parl | | CODE REVISER | R'S OFFICE | 1 |
| L. H. PEDERSEN | DOO | KET # | | 1 |
| Chairman | | | | |
| (TITLE) | TON | TICE # WS | k 78-02 | - 016 |
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| These proceedings may require additional notice pur- ner 42,30 RCW. | suant to the | Open Public N | dectings Act of 197 | 1: consult |
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| | | | rm CR-1: Rev. 1 | |

INSTRUCTIONS FOR COMPLETION OF FORM CR-1

Here cite additional statutes (if any) requiring notice by the rule making agency.

2Here insert a statement of either the terms or substance of the proposed rule or a description of the subjects and issues involved (cf. State v. Squally, 18 Wa2d 475, 474 P2d 897).

The statute requires 20 days notice from the distribution date of the register in which this notice will appear, see RCW 34.04.025, 34.04.027, and 34.08..... (1977 lat ex.s. c 240 § 3) and WAC 1-12-030(5) and 1-12-035.

4This date may not be earlier than that noted in 2, see RCW 34.04.025 and WAC 1-12-030(5).

2Use for continuance of matter previously noticed and enter here notice numbers of notice previously returned to you by reviser's office.

This space for additional information.

WAC 314-52-070 OUTDOOR ADVERTISING (Rule 122)

WAC 314-52-080 NOVELTY ADVERTISING (Rule 123)

WAC 314-52-090 ADVERTISING JOINTLY BY RETAILERS AND MANUFACTURERS, IMPORTERS, OR WHOLESALERS, PROHIBITED (Rule 124)

WAC 314-52-111 ADVERTISING BY RETAIL LICENSEES--ON PREMISES (Rule 126.1)

WAC 314-52-113 BRAND SIGNS AND POINT-OF-SALE DISPLAYS ON RETAIL LICENSED PREMISES (Rule 126.3)

WAC 314-52-120 ADVERTISING BY HOLDERS OF SPECIAL OCCASION CLASS G OR J RETAIL LICENSES (Rule 126.6)

The terms and substance of the above proposed amended advertising rules are set forth on Attachment B.

respectively.

AMENDATORY SECTION (Amending Order 54, filed 5/24/77)

WAC 314-20-100 BEER WHOLESALE PRICE POSTING (Rule 49). Every beer wholesaler shall file with the Board at its office in Olympia a price posting showing the ((delivered)) wholesale prices at which any and all brands of beer sold by such beer wholesaler shall be sold to retailers within the state.

(2) No price posting shall become effective until fifteen days after the actual filing thereof with the board. In the event a price posting is filed before a previous one has become effective, the subsequent filing shall nullify said previous price posting.

Each price posting shall be made on a form prepared and (3) furnished by the board and shall set forth:

(a) All brands, types, packages and containers of beer offered for sale by such beer wholesaler.

(b) The ((delivered)) wholesale prices thereof to retail licensees, including allowances, if any, for returned empty con-

(4) No beer wholesaler shall sell or offer to sell any package or container of beer to any retail licensee at a price differing from the price for such package or container as shown in the price posting filed by the beer wholesaler and then in effect.

(5) Quantity discounts are prohibited. No price shall be posted which is below "cost," or below "cost of doing business," or a "loss leader," as those terms are defined in chapter 19.90 RCW, Unfair Practices Act, except as otherwise provided in such Act.

(6) Wholesale prices on a "close-out" item shall be accepted by the board if in compliance with chapter 19.90 RCW and the item to be discontinued has been listed on the state market for a period of at least six months, and upon the further condition that the wholesaler who posts such a "close-out" price shall not restock the item for a period of one year following the first effective date of such "close-out" price.

If an existing written contract or memorandum of oral agreement between a licensed brewer, certificate of approval holder, beer importer or beer wholesaler and a beer wholesaler, on file in accordance with ((Regulation-(49-5))) WAC 314-20-105 (Rule 49.5), is terminated by either party, and a new written contract or memorandum of oral agreement is made by such a supplier with another beer wholesaler in the affected trade area, the board, after receiving such new contract or memorandum of oral agreement and a corresponding wholesale price posting from the newly designated beer wholesaler, may put such filings into effect immediately: PROVIDED, That prices and other conditions of such filings which are in effect at the time of such termination shall not be changed until subsequent filings are submitted to the board and become effective under regulatory procedures set forth in other subsections of this regulation and ((Regulation-(49.5)) WAC 314-20-105 (Rule 49.5).

(8) The board may reject any price posting which it deems to be in violation of this or any other regulation or portion thereof which would tend to disrupt the orderly sale and distribution of beer. Whenever the board shall reject any posting the licensee submitting said posting may be heard by the board and shall have the burden of showing that said posting is not in violation of regulation and/or does not tend to disrupt the orderly sale and distribution of beer. Thereupon if said posting is accepted it shall become effective at the time fixed by the board. If said posting is rejected, the last effective posting shall remain in effect until such time as an amended posting is filed and approved, in accordance with the provisions of this regulation.

(9) All price postings filed as required by this regulation shall at all times be open to inspection to all trade buyers within the state of Washington and shall not within any sense be considered confidential.

((A-retail-licensee-at-his-option-and-upon-payment-of the-posted-delivered-price-as-defined-in-Regulation-(49)7-may-take delivery-of-beer-at-the-platform-of-a-beer-wholesaler,-provided-that such-platform-delivery-shall-be-made-only-upon-presentation-to-the beer-wholesaler,-at-the-time-such-delivery,-of-a-special-identification-card-issued-by-the-board-to-the-retail-licensee.

Such-special-identification-cards-shall-be-in-such-form-as the-beard-may-preseribe-and-shall-be-issued-to-a-retail-licensee upon-receipt-by-the-board-of-such-licensee-s-written-request-therefer-and-upon-payment-by-the-licensee-to-the-board-an-annual-fee-of five-dollars-for-each-such-special-identification-card:--Such written-request-shall-list-the-name-and-address-of-the-wholesaler-or wholesalers-at-whose-platform-the-retail-licensee-requests-permission to-take-delivery-of-beer;-and-the-name-of-the-adult-person-or-persons authorized-by-the-retail-licensec-to-take-delivery-of-said-beer. The-beard-shall-transmit-a-duplicate-copy-of-the-retail-licensee's special-identification-card-to-such-wholesaler-or-wholesalers listed-by-the-retail-licensee.--No-wholesaler-shall-permit-delivery of-beer-to-a-retail-licensee-at-said-wholesaler-s-platform-until the-wholesaler-has-authenticated-the-special-identification-card presented-by-the-retail-licensee---Such-authentication-shall-be effected-by-the-wholesaler's-comparing-the-special-identification eard-presented-by-the-retail-licensee-with-the-duplicate-copy-of the-special-identification-card-transmitted-to-the-wholesaler-by the-beard.)) Any beer wholesaler or employee authorized by his wholesaler-employer may sell beer at the wholesaler's posted prices to any Class A, B, D, E, H, or G licensee upon presentation to such wholesaler or employee at the time of purchase of a special permit

issued by the board to such licensee.

(a) Every Class A, B, D, E, H, or G licensee upon purchasing any beer from a wholesaler, shall immediately cause such beer to be delivered to his licensed premises, and he shall not thereafter permit such beer to be disposed of in any manner except as authorized

by his license.

AMENDATORY SECTION (Amending Order 54, filed 5/24/77)

- WAC 314-24-190 WINE WHOLESALE PRICE POSTING (Rule 81).

 (I) Every wine wholesaler shall file with the board at its office in Olympia a wine price posting, showing the ((delivered)) wholesale prices at which any and all brands of wine offered for sale by such wine wholesaler shall be sold to retailers within the state.
- (2) All price postings must be received by the board not later than the fifteenth day of the month, and if approved will become effective on the first day of the calendar month following the date of such filing. An additional period, not to exceed five days will be allowed for revision of a price posting to correct errors, omissions, or to meet competitive prices filed during the current posting period, but a revised posting must be on file at the board office by not later than the twentieth day of the month in order to become effective on the first day of the next calendar month.

(3) Filing Date Exception--Whenever the fifteenth day of any month falls on Saturday, Sunday or a legal holiday, an original price posting may be filed not later than the close of business the

next business day.

(4) In the event that a wine wholesaler determines to make no changes in any items or prices listed in the last filed and approved schedule, such prices listed in the schedule previously filed and in effect, shall remain in effect for each succeeding calendar month until a revised or amended schedule is filed and approved, as provided herein.

(5) Postings shall be submitted upon forms prescribed and

furnished by the board, and shall set forth:

(a) All brands, types and sizes of packages or containers of wine offered for sale in this state by such wine wholesaler, which packages or containers shall be limited to the sizes permitted in ((Regulation-(66+)) WAC 314-24-080 (Rule 66).
 (b) The ((delivered)) wholesale prices thereof within the

(b) The ((delivered)) wholesale prices thereof within the state, which prices shall include the state wine gallonage tax of seventy-five cents per gallon imposed under RCW 66.24.210.

(6) No wine wholesaler shall sell or offer for sale any package or container of wine at a price differing from the price of such item as shown in the price posting then in effect.

- (7) Quantity discounts are prohibited. No price shall be posted which is below "cost," or below "cost of doing business," or a "loss leader" as those terms are defined in chapter 19.90 RCW, Unfair Practices Act, except as otherwise provided in such Act.
- (8) Wholesale prices on a "close-out" item shall be accepted by the board if in compliance with chapter 19.90 RCW and the item to be discontinued has been listed on the state market for a period of at least six months, and upon the further condition that the wholesaler who posts such a "close-out" price shall not restock the item for a period of one year following the first effective date of such "close-out" price.
- (9) If an existing written contract or memorandum of oral agreement between a domestic winery, certificate of approval holder, wine importer, or wine wholesaler and a wine wholesaler, as filed in accordance with ((Regulatien-(82))) WAC 314-24-200 (Rule 82), is terminated by either party, and a new written contract or memorandum of oral agreement is made by such a supplier with another wine wholesaler in the affected trade area, the board, after receiving such new written contract or memorandum of oral agreement, and a corresponding wholesale price posting from the newly designated wine wholesaler, may put such filings into effect

immediately: PROVIDED, That prices and other conditions of any such filings which are in effect at the time of such termination shall not be changed prior to the next applicable filing period.

(10) When a new wine wholesaler's license is issued for the first time by the board, the holder thereof may file an initial price schedule and request that such posting be placed into effect immediately. The board may grant such approval, providing that such posting is in compliance with all other applicable regulatory requirements, and that contracts and memoranda are on file, in accordance with ((Regulation-(82))) WAC 314-24-200 (Rule 82).

(11) The board may reject any price posting or portion thereof which it deems to be in violation of this or any other regulation or which would tend to disrupt the orderly sale and distribution of wine. Whenever the board shall reject any posting the licensee submitting said posting may be heard by the board and shall have the burden of showing that the posting is not in violation of regulation and/or does not tend to disrupt the orderly sale and distribution of wine. Thereupon if said posting is accepted it shall become effective at a time fixed by the board. If said posting or portion thereof is rejected the last effective posting shall remain in effect until such time as an amended posting is regulation.

(12) ((A-retail-licensee7-at-his-option7-and-upon-payment-of the-posted-delivered-price-as-defined-in-Regulation-(81)7-may take-delivery-of-wine-at-the-platform-of-a-wine-wholesaler7-provided that-such-platform-delivery-shall-be-made-only-upon-presentation-to the-wine-wholesaler7-at-the-time-of-such-delivery7-of-a-special identification-card-issued-by-the-board-to-the-retail-licensee-

Such-special-identification-cards-shall-be-in-such-form-as-the board-may-preseribe-and-shall-be-issued-to-a-retail-licensee-upon receipt-by-the-board-of-such-lisensecis-written-request-therefor and-upon-payment-by-the-licensee-to-the-board-of-an-annual-fee-of five-dellars-for-each-such-special-identification-card---buch-written request-shall-list-the-name-and-address-of-the-wholesaler-or-wholesalers at-whose-platform-the-retail-licensee-requests-permission-to-take delivery-of-wine,-and-the-name-of-the-adult-person-or-persons authorized-by-the-retail-lisensec-to-take-delivery-of-said-wine-The-board-shall-transmit-a-duplicate-copy-of-the-retail-licensee-s special-identification-card-to-such-wholesaler-or-wholesalers listed-by-the-retail-licensee---No-wholpsaler-shall-permit-delivery ef-wine-to-a-retail-licensee-at-said-wholesaler-s-platform-until the-wholesaler-has-authenticated-the-special-identification-card presented-by-the-retail-licensee---Such-authentication-shall-be effected-by-the-wholesaler's-comparing-the-special-identification eard-presented-by-the-retail-licensee-with-the-duplicate-copy-of the-special-identification-card-transmitted-to-the-wholesaler-by the-beard-)) Any wine wholesaler or employee authorized by his wholesaler-employer may sell wine at the wholesaler's posted prices to any Class C, F, H, or J licensee upon presentation to such wholesaler or employee at the time of purchase of a special permit issued by the board to such licensee.

(a) Every Class C, F, H, or J licensee, upon purchasing any wine from a wholesaler, shall immediately cause such wine to be delivered to his licensed premises, and he shall not thereafter permit such wine to be disposed of in any manner except as authorized by his license.

(13) All price postings filed as required by this regulation shall at all times be open to inspection to all trade buyers within the state of Washington and shall not in any sense be considered confidential.

AMENDATORY SECTION (Amending Order 46, filed 6/9/76)

WAC 314-52-070 OUTDOOR ADVERTISING (Rule 122). (1) "Outdoor advertising" as used in these regulations shall include any form of advertisement of liquor or the service of liquor which is visible to the general public from a public thoroughfare; PROVIDED, HOWEVER, That advertisements visible through windows or affixed to exterior walls of a licensed premises, although visible to the general public,

shall be governed as otherwise provided in these regulations.

(2) "Signs" as used in these regulations shall include all visual forms of advertising liquor or the service of liquor whether illuminated or nonilluminated, single-faced or multiple-faced, stationary or revolving; PROVIDED, HOWEVER, That "point-of-sale" signs and material shall be defined and governed as otherwise provided in ((these-regulations)) WAC 314-52-113 (Rule 126.3)

(3) Sketches, in triplicate, of all outdoor signs advertising the sale of liquor by a retail licensee, shall be submitted by the licensee or applicant for board consideration prior to installation; PROVIDED, HOWEVER, That outdoor readerboard messages and/or interior signs visible through a window of a premises will be in conformance with WAC 314-52-015 (Rule 116.5) and will be submitted to the local Liquor Control Board enforcement officer for approval prior to display. In the event any outdoor signs or outdoor readerboard messages are installed without prior approval, the board reserves the right to require immediate removal regardless of any expense involved.

Outdoor signs and other outdoor advertising matter shall (4)be designed, installed and used in a manner not offensive to the

No outdoor advertising of liquor shall be placed in proximity to schools, churches, playfields used primarily by minors, or other public institutions, nor any place which the board in its discretion finds contrary to the public interest; PROVIDED, HOWEVER, That exceptions approved under the provision of RCW 66.24.010(9) shall apply here.

(6) Liquor advertising may be displayed on the inside and outside of public conveyances affording transportation or service to the

general public, upon prior approval of the board.

(7) No signs or other advertising matter advertising any brands of liquor shall be erected or placed on the outside of any building in which liquor is sold at retail; except that brand signs may be placed in a simulated window aperture and installed in or on the exterior wall of such licensed premises, or, where the licensed premises (other than Class H) occupies a part or all of the first floor of a multi-storied building, then a billboard or poster-type ad((s)) for spirituous liquor may be placed on the roof of said building upon prior approval of the board and subject to local ordinance: PROVIDED, HOWEVER, That nothing in this section shall prohibit a brewery or winery from brand advertising on buildings on the brewery or winery premises.

AMENDATORY SECTION (Amending Order 46, filed 6/9/76)

WAC 314-52-080 NOVELTY ADVERTISING. ((PROHIBITED)) (Rule 123). ((No-liquor-trade-name-or-the name-of-a-manufacturer-of-any-liquor shall-be-used-in-connection-with-any-novelty-advertising-for-use; sele-or-distribution-on-retail-licensed-premises. Such) (1) Novelty advertising items shall include, but shall not be limited to, matches, trays, score cards, lighters, blotters, post cards, pencils, coasters, menu cards, meal checks, napkins, clocks, calendars, wearing apparel, mugs, glasses, knives, coupons, recipe booklets, lamp shades, program folders, program cards, or similar ((articles)) items on which the logo, liquor brand name or name of a manufacturer of an alcoholic beverage has been imprinted. ((The foregoing-shall-not-prohibit-a-retail-licensee-from-listing-the brand-names-and-prices-of-liquor-he-serves-on-menus,-table-tents, and-upon-a-sign-placed-on-er-above-the-back-bar-as-permitted-by WAG-314-52-111.)

WAG-314-52-111.)

(2) No manufacturer, wholesaler, or importer, or employee thereof, shall provide directly or indirectly, any novelty advertising items to any retail licensee; nor shall any retail licensee, or employee thereof, accept any novelty advertising items directly or indirectly, from any manufacturer, wholesaler, or importer, or employee thereof, except as provided in subsection (3) below.

(3) A manufacturer, wholesaler, or importer, or employee thereof, may sell, and a retail licensee may purchase, for use, resale, or distribution on the licensed premises any novelty advertising items, consistent with provisions of RCW 66.28.010,

thereof, may sell, and a retail licensee may purchase, for use, resale, or distribution on the licensed premises any novelty advertising items, consistent with provisions of RCW 66.28.010, WAC 314-12-140 (Rule 13), WAC 314-52-010 (Rule 116), and at not less than cost, as defined in the Unfair Practices Act, chapter 19.90 RCW. The purchase shall be supported by invoices or signed vouchers which shall be preserved for two years on premises available for immediate inspection by board enforcement officers.

AMENDATORY SECTION (Amending Order 46, filed 6/9/76)

WAC 314-52-090 ADVERTISING JOINTLY BY RETAILERS AND AMANUFACTURERS, IMPORTERS, OR WHOLESALERS ((GR-MANUFACTURER)), PROHIBITED. (Rule 124). (1) The name of a retail licensee shall not appear in, or as a part of, or supplementary to, any advertising of a manufacturer, importer or wholesaler, nor shall the name of the manufacturer, importer or wholesaler or the brand name of liquor appear in or as a part of, or supplementary to, the advertising of any retail licensee: PROVIDED, That a retail licensee((s)) may advertise brands of beer and wine under the conditions of WAC 314-52-112 and WAC 314-52-113(((1))).

(2) ((WAC-314-44-020(4)-and)) RCW 66.28.010 shall also apply to joint advertising insofar as ((they-are)) it is relevant.

AMENDATORY SECTION (Amending Order 46, filed 6/9/76)

WAC 314-52-111 ADVERTISING BY ((Chass-H)) RETAIL LICENSEES-ON PREMISES. (Rule 126.1). All regulations heretofore listed shall ((apply-te)) govern advertising by ((Class-H)) on-premises licensees such as Class A, B, C, D, and H licensees ((insefar-as-they-are-relevant)).

(1) ((Since-the-prerequisite- r-a-Class-H-license-is-the service-of-complete-meals;)) Any addrisement by a Class H licensee which makes a direct reference to liquor or to the service of liquor shall mention with equal emphasis that food is available. For the purpose of clarification, use of such words as bar, barroom, drinks and cocktails in an advertisement is interpreted as a direct reference to liquor or the service of liquor; use of such words as dinners, lunches, steak special, seafood dinners, and restaurant ((are)) is interpreted as a reference to the availability of ((complete-meals)) food.

p. 2

Filled containers of wine or beer ((may)) shall not be (2) used for display purposes on dining room tables.

(3) Bona fide restaurants holding either a Class C or ((publie)) Class H license may display wine bottles in or near dining rooms of their premises ((-- PROVIDED -- That -no-fewer-than two-brands-of-wine-secured-from-no-fewer-than-two-manufacturers may-be-displayed -- For-the-purpose-of-clarification -- two-or-more brands-from-the-same-manufacturer-will-not-be-considered-as-meeting-the-foregoing-requirement)).

((Bona-fide-restaurants-holding-either-a-Class-C-or-a public-Class-H-license)) On-premises licensees may advertise on premises the brands ((name)) of ((wines-sold-in-carafes-or-by-the glass)) liquors offered for sale on menus, wine lists, back bar signs, wall placards, and table tents((;)); provided said advertising material is designed for and paid for by said retail licensee ((PROVIDED, HOWEVER, When the name of a manufacturer, importer or wholesaler-appears-as-part-of-the-advertisingy-the-retailer-shall retain-supplier-invoices-marked-"paid"-on-premises-for-two-years to-show-proof-of-purchase-by-the-retailer)).

((Signs-may-be-placed-on-or-above-the-back-bar-listing the-brands-of-spirituous-liquors-being-served-when-no-specific brand-is-ordered-by-the-custemer---Such-signs,-if-used,--shall-be

furnished-by-the-licensee(6))) One ((single-faced)) sign bearing the room name and/or
the words "bar," "cocktails," "lounge," may be placed in the
vicinity of the principal entrance(s) to the premises or placed so as to be visible from the principal thoroughfare. No such signs or advertisements shall be installed at or near doorways designed for exit purposes only. ((No-advertisements-shall-be-installed-at or-near-doorways-designed-for-exit-purposes-only-))

AMENDATORY SECTION (Amending Order 46, filed 6/9/76)

WAC 314-52-113 ((RETAIL-LICENSEES, -OTHER-THAN-CLASS-H;)) BRAND SIGNS AND POINT-OF-SALE DISPLAYS ON RETAIL LICENSED PREMISES ((Retailer-brand-signs-and-point-of-sale-displays (Rule 126.3). shall-be-permissible-under-the-fellowing-conditions:

(1)--Manufacturers;-importers-or-wholesalers-may-furnish-brand signs-and-point-of-sale-material-under-the-provisions-of-RCW-66-28--010-and-WAG-314-12-140;-PROVIDED;-The-brand-signs-and-point-of-sale material-have-no-value-to-the-retailer-except-as-advertisement. Such-signs-and-material-shall-remain-the-property-of-and-be-the responsibility-of,-the-manufacturers,-importers-or-wholesalers-and shall-be-removed-from-the-licensed-premises-when-replaced-by-other brand-signs-and/or-point-of-sale-materialy-the-sale-of-the-brand-is discontinued-by-the-retail-licensec,-or-in-the-event-of-a-discontinuance-of-business-by-the-retail-licensee-)) Under the limitations imposed by RCW 66.28.010, WAC 314-52-090 (Rule 124) and WAC 314-12-140 (Rule 13), manufacturers, importers or wholesalers may furnish brand signs and point-of-sale material under the following conditions:

The brand signs and point-of-sale material shall have no value to the retailer except as brand advertisement; such signs as those which provide illumination for cash registers pool tables and other parts of the premises, have a functional value and are not authorized. The brand signs and point-of-sale material shall remain the property of, and be the responsibility of, the manufacturers, importers or wholesalers; such signs and material shall be removed from the licensed premises when sale of the brand is discontinued by the retail licensee, or in the event of a discontinuance of business by the retail licensee.

retail

(2) No licensee shall put or keep on display in any place on the licensed premises any signs or point-of-sale material advertising ((beer,-ale-and/or-wine)) alcoholic beverages unless the ((beers,-ale-and/or-wines)) alcoholic beverages so advertised are actually then available for sale on such premises; PROVIDED, That this restriction shall not apply when ((beer,-ale-or-wine)) alcoholic beverage stocks are temporarily depleted.

(3) The term "display" as used herein, shall mean the exhibition of beer, ale or wine containers and cases, or bottles or cans outside of cases, together with advertising material, the purpose of which is to advertise such products to the

prospective purchasers on the premises.

(4) The term "case display" as used herein, shall mean beer, ale or wine in cartons or cases only. A handi-pack is included in the term "carton."

(5) The term "point-of-sale material" as used herein, shall ((mean)) include such manufacturer, importer or wholesaler-supplied items as display cards, placards, table tents, display bins, decalcomanias, price cards, shelf strips, product information booklets, bottle hangers and ((any)) other ((type-of)) such brand advertising material for display at the point of sale ((material-net-specifically listed-herein)).

AMENDATORY SECTION (Amending Order 46, filed 6/9/76)

WAC 314-52-120 ADVERTISING BY HOLDERS OF SPECIAL OCCASION CLASS G ((7)) OR J ((OR-K)) RETAIL LICENSES. (Rule 126.6). (1) Advertising by holders of Special Occasion Class G ((7)) or J ((or-K)) Retail Licenses who use public facilities or licensed club facilities, under the provisions of WAC 314-40-080(3), for charitable, civic, community or private functions, shall be limited to the sale or service of such liquor as is authorized for sale by the Special Occasion Retail License held and shall be ((limited)) governed by such other regulations ((as-apply)) applicable to ((ether)) retail licensees.

(2) Illegal advertising at any time during the past five years, while holding a Special Occasion Retail License, may be cited as sufficient reason to deny a subsequent application for a license by a charitable, civic, community or private organization.

n: 4



WASHINGTON STATE LIQUOR CONTROL BOARD

Olympia, Washington 98504

December 14, 1977

FOR IMMEDIATE RELEASE

100

PUBLIC HEARING - 12-39

BEER AND WINE WHOLESALE PRICE POSTING--ADVERTISING RULES

The State Liquor Control Board announced today it will consider proposed amendments to its beer, wine and advertising regulations at a public hearing beginning at 9:30 a.m., January 10, 1978, in the Board conference room, fifth floor, Capital Plaza Building.

The proposed amendments to the beer and wine regulations would permit wholesalers and retailers to decide, themselves, whether a retailer's purchase of beer and wine shall be delivered to the retailer, or be picked up by the retailer at the wholesaler's place of business.

Under present regulations, the beer and wine must be delivered by the wholesaler to the retailer's place of business, except in those instances where the retailer has obtained a dock permit to pick up his merchandise at the wholesaler's dock. The proposed change would eliminate the dock permit, as such, but require the retailer to display a special permit, authorizing him to purchase beer or wine at wholesale, whenever he purchases such merchandise.

The proposed changes in advertising regulations would liberalize some of the existing rules, particularly those governing novelty advertising items and point-of-sale advertising.

Under the proposed changes, novelty advertising such as lighters, pencils and other items could be sold by manufacturers or wholesalers to retail licensees for the retailers' use, resale or distribution on the licensed premises. Under present regulations, retailers are prohibited from use, sale or distribution of such items on the licensed premises.

The change in point-of-sale regulations would permit manufacturers and wholesalers to furnish table tents, product information booklets and other advertising material to retailers for display at the point of sale, providing such material has no value to the retailer, except as brand advertisement, and providing there is no joint advertising, listing the names of the manufacturer or wholesaler and the retailer on the point-of-sale advertisements.

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(Editor's Note: Proposed amendments are attached.)

AMENDATORY SECTION

 $\frac{\text{WAC }314-20-100}{(1)} \quad \text{BEER WHOLESALE PRICE POSTING (Rule 49).} \\ \frac{(1)}{(1)} \quad \text{Every beer wholesaler shall file with the Board at its} \\ \text{office in Olympia a price posting showing the ((delivered)) wholesale prices at which any and all brands of beer sold by such beer wholesaler shall be sold to retailers within the state.}$

(2) No price posting shall become effective until fifteen days after the actual filing thereof with the board. In the event a price posting is filed before a previous one has become effective, the subsequent filing shall nullify said previous price posting.

(3) Each price posting shall be made on a form prepared and furnished by the board and shall set forth:

'(a) All brands, types, packages and containers of beer offered for sale by such beer wholesaler.

(b) The ((delivered)) wholesale prices thereof to retail licensees, including allowances, if any, for returned empty containers.

(4) No beer wholesaler shall sell or offer to sell any package or container of beer to any retail licensee at a price differing from the price for such package or container as shown in the price posting filed by the beer wholesaler and then in effect.

(5) Quantity discounts are prohibited. No price shall be posted which is below "cost," or below "cost of doing business," or a "loss leader," as those terms are defined in chapter 19.90 RCW, Unfair Practices Act, except as otherwise provided in such Act

Unfair Practices Act, except as otherwise provided in such Act.

(6) Wholesale prices on a "close-out" item shall be accepted by the board if in compliance with chapter 19.90 RCW and the item to be discontinued has been listed on the state market for a period of at least six months, and upon the further condition that the wholesaler who posts such a "close-out" price shall not restock the item for a period of one year following the first effective date of such "close-out" price.

(7) If an existing written contract or memorandum of oral agreement between a licensed brewer, certificate of approval holder, beer importer or beer wholesaler and a beer wholesaler, on file in accordance with ((Regulation-(49.5))) WAC 314-20-105 (Rule 49.5), is terminated by either party, and a new written contract or memorandum of oral agreement is made by such a supplier with another beer wholesaler in the affected trade area, the board, after receiving such new contract or memorandum of oral agreement and a corresponding wholesale price posting from the newly designated beer wholesaler, may put such filings into effect immediately: PROVIDED, That prices and other conditions of such filings which are in effect at the time of such termination shall not be changed until subsequent filings are submitted to the board and become effective under regulatory procedures set forth in other subsections of this regulation and ((Regulation-(49.5))) WAC 314-20-105 (Rule 49.5).

(8) The board may reject any price posting which it deems to be in violation of this or any other regulation or portion thereof which would tend to disrupt the orderly sale and distribution of beer. Whenever the board shall reject any posting the licensee submitting said posting may be heard by the board and shall have the burden of showing that said posting is not in violation of regulation and/or does not tend to disrupt the orderly sale and distribution of beer. Thereupon if said posting is accepted it shall become effective at the time fixed by the board. If said posting is rejected, the last effective posting shall remain in effect until such time as an amended posting is filed and approved, in accordance with the provisions of this regulation.

(9) All price postings filed as required by this regulation shall at all times be open to inspection to all trade buyers within the state of Washington and shall not within any sense be considered confidential.

(10) ((A-retail-licensee-at-his-option-and-upon-payment-of the-posted-delivered-price-as-defined-in-Regulation-(49),-may-take delivery-of-beer-at-the-platform-of-a-beer-wholesaler,-provided-that such-platform-delivery-shall-be-made-only-upon-presentation-to-the beer-wholesaler,-at-the-time-such-delivery,-of-a-special-identifica-

tion-card-issued-by-the-board-to-the-retail-licensee.

Such-special-identification-cards-shall-be-in-such-form-as the-beard-may-prescribe-and-shall-be-issued-to-a-retail-licensee upon-receipt-by-the-board-of-such-lisensects-written-request-therefor-and-upon-payment-by-the-licensee-to-the-board-an-annual-fee-of five-dollars-for-each-such-special-identification-card---Such written-request-shall-list-the-name-and-address-of-the-wholesaler-or wholesalers-at-whose-platform-the-retail-licensee-requests-permission to-take-delivery-of-beer,-and-the-name-of-the-adult-person-or-persons authorized-by-the-retail-licensee-to-take-delivery-of-said-beer-The-board-shall-transmit-a-duplicate-copy-of-the-retail-licensee's special-identification-card-to-such-wholesaler-or-wholesalers listed-by-the-retail-licensee---No-wholesaler-shall-permit-delivery of-beer-to-a-retail-licensee-at-said-wholesaler's-platform-until the-wholesaler-has-authenticated-the-special-identification-card presented-by-the-retail-licensee.--Such-authentication-shall-be effected-by-the-wholesaler-s-comparing-the-special-identification card-presented-by-the-retail-licensee-with-the-duplicate-copy-of the-special-identification-card-transmitted-to-the-wholesaler-by the-beard-)) Any beer wholesaler or employee authorized by his wholesaler-employer may sell beer at the wholesaler's posted prices to any Class A, B, D, E, H,or G licensee upon presentation to such wholesaler or employee at the time of purchase of a special permit issued by the board to such licenseey

(a) Every Class A, B, D, E, H, on G licensee upon purchasing any beer from a wholesaler, shall immediately cause such beer to be delivered to his licensed premises, and he shall not thereafter permit such beer to be disposed of in any manner except as authorized

by his license/

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AMENDATORY SECTION

WAC 314-24-190 WINE WHOLESALE PRICE POSTING (Rule 81). Every wine wholesaler shall file with the board at its office in Olympia a wine price posting, showing the ((delivered)) wholesale prices at which any and all brands of wine offered for sale by such wine wholesaler shall be sold to retailers within the state.

- All price postings must be received by the board not later than the fifteenth day of the month, and if approved will become effective on the first day of the calendar month following the date of such filing. An additional period, not to exceed five days will be allowed for revision of a price posting to correct errors, omissions, or to meet competitive prices filed during the current posting period, but a revised posting must be on file at the board office by not later than the twentieth day of the month in order to become effective on the first day of the next calendar
- Filing Date Exception--Whenever the fifteenth day of any month falls on Saturday, Sunday or a legal holiday, an original price posting may be filed not later than the close of business the next business day.
- In the event that a wine wholesaler determines to make no changes in any items or prices listed in the last filed and approved schedule, such prices listed in the schedule previously filed and in effect, shall remain in effect for each succeeding calendar month until a revised or amended schedule is filed and approved, as provided herein.
 (5) Postings shall be submitted upon forms prescribed and

furnished by the board, and shall set forth:

(a) All brands, types and sizes of packages or containers of wine offered for sale in this state by such wine wholesaler, which packages or containers shall be limited to the sizes per-

mitted in ((Regulation-(66))) WAC 314-24-080 (Rule 66).
(b) The ((delivered)) wholesale prices thereof within the state, which prices shall include the state wine gallonage tax

of seventy-five cents per gallon imposed under RCW 66.24.210.

(6) No wine wholesaler shall sell or offer for sale any package or container of wine at a price differing from the price of such item as shown in the price posting then in effect.

- (7) Quantity discounts are prohibited. No price shall be posted which is below "cost," or below "cost of doing business," or a "loss leader" as those terms are defined in chapter 19.90 RCW, Unfair Practices Act, except as otherwise provided in such Act.
- (8) Wholesale prices on a "close-out" item shall be accepted by the board if in compliance with chapter 19.90 RCW and the item to be discontinued has been listed on the state market for a period of at least six months, and upon the further condition that the wholesaler who posts such a "close-out" price shall not restock the item for a period of one year following the first effective date of such "close-out" price.
- If an existing written contract or memorandum of oral agreement between a domestic winery, certificate of approval holder, wine importer, or wine wholesaler and a wine wholesaler, as filed in accordance with ((Regulation-(82))) WAC 314-24-200 (Rule 82), is terminated by either party, and a new written contract or memorandum of oral agreement is made by such a supplier with another wine wholesaler in the affected trade area, the board, after receiving such new written contract or memorandum of oral agreement, and a corresponding wholesale price posting from the newly designated wine wholesaler, may put such filings into effect

immediately: PROVIDED, That prices and other conditions of any such filings which are in effect at the time of such termination shall not be changed prior to the next applicable filing period.

(10) When a new wine wholesaler's license is issued for the first time by the board, the holder thereof may file an initial price schedule and request that such posting be placed into effect immediately. The board may grant such approval, providing that such posting is in compliance with all other applicable regulatory requirements, and that contracts and memoranda are on file, in accordance with ((Regulation (62))) WAC 314-24-200 (Rule 82).

(11) The board may reject any price posting or portion thereof which it deems to be in violation of this or any other regulation or which would tend to disrupt the orderly sale and distribution of wine. Whenever the board shall reject any posting the licensee submitting said posting may be heard by the board and shall have the burden of showing that the posting is not in violation of regulation and/or does not tend to disrupt the orderly sale and distribution of wine. Thereupon if said posting is accepted it shall become effective at a time fixed by the board. If said posting or portion thereof is rejected the last effective posting shall remain in effect until such time as an amended posting is filed and approved in accordance with the provisions of this regulation.

(12) ((A-retail-licensee,-at-his-option,-and-upon-payment-of the-posted-delivered-price-as-defined-in-Regulation-(81),-may take-delivery-of-wine-at-the-platform-of-a-wine-wholesaler,-provided that-such-platform-delivery-shall-be-made-only-upon-presentation-to the-wine-wholesaler,-at-the-time-of-such-delivery,-ef-a-special identification-eard-issued-by-the-board-to-the-retail-licensee.

Such-special-identification-cards-shall-be-in-such-form-as-the beard-may-prescribe-and-shall-be-issued-to-a-retail-licensee-upon receipt-by-the-board-of-such-licensee's-written-request-therefor and-upon-payment-by-the-licensee-to-the-board-of-an-annual-fee-of five-dollars-fer-each-such-special-identification-card---Such-written request-shall-list-the-name-and-address-of-the-wholesaler-or-wholesalers at-whose-platform-the-retail-licensee-requests-permission-to-take delivery-of-wine,-and-the-name-of-the-adult-person-or-persons authorized-by-the-retail-licensee-to-take-delivery-of-said-wine-The-board-shall-transmit-a-duplicate-copy-of-the-retail-licensee's special-identification-card-to-such-wholesaler-or-wholesalers listed-by-the-retail-licensee---No-wholesaler-shall-permit-delivery of-wine-to-a-retail-licensec-at-said-wholesaler's-platform-until the-wholesaler-has-authenticated-the-special-identification-card presented-by-the-retail-licensee---Such-authentication-shall-be effected-by-the-wholesaler's-comparing-the-special-identification card-presented-by-the-retail-licensee-with-the-duplicate-copy-of the-special-identification-card-transmitted-to-the-wholesaler-by the-beard-)) Any wine wholesaler or employee authorized by his wholesaler-employer may sell wine at the wholesaler's posted prices to any Class C, F, H, or J licensee upon presentation to such whole-saler or employee at the time of purchase of a special permit issued by the board to such licensee.

(a) Every Class C, F, H, or J licensee, upon purchasing any wine from a wholesaler, shall immediately cause such wine to be delivered to his licensed premises, and he shall not thereafter permit such wine to be disposed of in any manner except as authorized by his license.

(13) All price postings filed as required by this regulation shall at all times be open to inspection to all trade buyers within the state of Washington and shall not in any sense be considered confidential.

AMENDATORY SECTION

WAC 314-52-070 OUTDOOR ADVERTISING. (Rule 122). (1) "Outdoor advertising" as used in these regulations shall include any form of advertisement of liquor or the service of liquor which is visible to the general public from a public thoroughfare; PROVIDED, HOWEVER, That advertisements visible through windows or affixed to exterior walls of a licensed premises, although visible to the general public, shall be governed as otherwise provided in these regulations.

(2) "Signs" as used in these regulations shall include all

(2) "Signs" as used in these regulations shall include all visual forms of advertising liquor or the service of liquor whether illuminated or nonilluminated, single-faced or multiple-faced, stationary or revolving; PROVIDED, HOWEVER, That "point-of-sale" signs and material shall be defined and governed as otherwise provided in ((these-regulations)) WAC 314-52-113 (Rule 126.3).

(3) Sketches, in triplicate, of all outdoor signs advertising the sale of liquor by a retail licensee, shall be submitted by the licensee or applicant for board consideration prior to installation; PROVIDED, HOWEVER, That outdoor readerboard messages and/or interior signs visible through a window of a premises will be in conformance with WAC 314-52-015 (Rule 116.5) and will be submitted to the local Liquor Control Board enforcement officer for approval prior to display. In the event any outdoor signs or outdoor readerboard messages are installed without prior approval, the board reserves the right to require immediate removal regardless of any expense involved.

(4) Outdoor signs and other outdoor advertising matter shall be designed, installed and used in a manner not offensive to the public.

(5) No outdoor advertising of liquor shall be placed in proximity to schools, churches, playfields used primarily by minors, or other public institutions, nor any place which the board in its discretion finds contrary to the public interest; PROVIDED, HOWEVER, That exceptions approved under the provision of RCW 66.24.010(9) shall apply here.

(6) Liquor advertising may be displayed on the inside and outside of public conveyances affording transportation or service to the

general public, upon prior approval of the board.

(7) No signs or other advertising matter advertising any brands of liquor shall be erected or placed on the outside of any building in which liquor is sold at retail; except that brand signs may be placed in a simulated window aperture and installed in or on the exterior wail of such licensed premises, or, where the licensed premises (other than Class H) occupies a part or all of the first floor of a multi-storied building, then a billboard or poster-type ad((s)) for spirituous liquor may be placed on the roof of said building upon prior approval of the board and subject to local ordinance: PROVIDED, HOWEVER, That nothing in this section shall prohibit a brewery or winery from brand advertising on buildings on the brewery or winery premises.

AMENDATORY SECTION

WAC 314-52-080 NOVELTY ADVERTISING. ((PROHIBITED)) (Rule 123). ((No-liquor-trade-name-or-the name-of-a-manufacturer-of-any-liquor shall-be-used-in-connection-with-any-novelty-advertising-for-use; sale-or-distribution-on-retail-licensed-premises-P-Such))(1) Novelty

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advertising items shall include, but shall not be limited to, matches, trays, score cards, lighters, blotters, post cards, pencils, coasters, menu cards, meal checks, napkins, clocks, calendars, wearing apparel, mugs, glasses, knives, coupons, recipe-booklats, lamp shades, program folders, program cards, or similar ((articles)) items on which the logo, liquor brand name or name of a manufacturer of an alcoholic beverage has been imprinted. ((The foregoing-shall-not-prohibit-a-retail-licensee-from-listing-the brand-names-and-prices-of-liquor-he-serves-on-menus,-table-tents, and-upon-a-sign-placed-on-or-above-the-back-bar-as-permitted-by WAS-314-52-1114) k.

WAC-314-52-1117)

(2) No manufacturer, wholesaler, or importer, or employee thereof, shall provide directly or indirectly, any novelty advertising items to any retail licensee; nor shall any retail licensee, or employee thereof, accept, any novelty advertising items directly or indirectly, from any manufacturer, wholesaler, or importer, or employee thereof, except as provided in subsection (3) below.

(3) A manufacturer, wholesaler, or importer, or employee thereof, may sell, and a retail licensee may purchase, for use, resale, or distribution on the licensed premises any novelty advertising items, consistent with provisions of ECW 66.28.010, WAC 314-12-140 (Rule 13), WAC 314-52-010 (Rule 116), and at not less than cost, as defined in the Unfair Practices Act, chapter 19.90 RCW. The purchase shall be supported by invoices or signed vouchers which shall be preserved for two years on premises available for immediate inspection by board enforcement officers.

AMENDATORY SECTION

WAC 314-52-090 ADVERTISING JOINTLY BY RETAILERS AND MANUFACTURERS, IMPORTERS, OR WHOLESALERS ((GR-MANUFACTURER)), PROHIBITED. (Rule 124). (1) The name of a retail licensee shall not appear in, or as a part of, or supplementary to, any advertising of a manufacturer, importer or wholesaler, nor shall the name of the manufacturer, importer or wholesaler or the brand name of liquor appear in or as a part of, or supplementary to, the advertising of any retail licensee: PROVIDED, That a retail licensee((s)) may advertise brands of beer and wine under the conditions of WAC 314-52-112 and WAC 314-52-113 (({††})).

(2) ((WAC-314-44-020(4)-and)) RCW 66.28.010 shall also apply to joint advertising insofar as ((they-are)) it is relevant.

AMENDATORY SECTION

WAC 314-52-111 ADVERTISING BY ((CHASS-H)) RETAIL LICENSEES--CN PREMISES. (Rule 126.1). All regulations heretofore listed shall apply to advertising ((by-Glass-H)) on-premises by Classes A. E. C. D. and H licensees ((insefar-as-they-are-relevant)).

(1) (Since-the-prerequisite-for-a-Class-H-license-is-the service-of-complete-meals;)) Any advertisement by a Class H licensee which makes a direct reference to liquor or to the service of liquor shall mention with equal emphasis that food is available. For the purpose of clarification, use of such words as bar, barroom, drinks and cocktails in an advertisement is interpreted as a direct reference to liquor or the service of liquor; use of such words as dinners, lunches, steak special, seafood dinners, and restaurant ((are)) is interpreted as a reference to the availability of ((complete-meals)) food.

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(2) Filled containers of wine or beer ((may)) shall not be used for display purposes on dining room tables.

(3) Bona fide restaurants holding either a Class C or ((publie)) Class H license may display wine bottles in or near dining rooms of their premises((:-PROVIDED7-That-no-fewer-than two-brands-of-wine-secured-from-no-fewer-than-two-manufacturers may-be-displayed:--For-the-purpose-of-clarification7-two-er-more brands-from-the-same-manufacturer-will-not-be-considered-as-meeting-the-foregoing-requirement)).

(4) ((Bona-fide-restaurants-holding-either-a-Class-C-er-a public-Class-H-license)) On-premises licensees may advertise on premises the brands ((name)) of ((winder-seld-in-carafes-er-by-the glass)) diquors offered for sale on menus, wine lists, back bar signs, wall placards, and table tents((7)) designed for a specific retail licensee and provided such ads are paid for by said licensee ((PROVIDED,-HOWEVER,-When-the-name-of-a-manufacturer,-importer-or wholesaler-appears-as-part-of-the-advertising,-the-retailer-shall retain-supplier-invoices-marked-"paid"-on-premises-for-two-years to-show-proof-of-purchase-by-the-retailer)).

(5) ((Signs-may-be-placed-on-or-above-the-back-bar-listing the-brands-of-spirituous-liquors-being-served-when-no-specific brand-is-ordered-by-the-customer---Such-signs,-if-used,-shall-be furnished-by-the-licensee-

(6))) One ((single-faced)) sign bearing the room name and/or the words "bar," "cocktails," "lounge," may be placed in the vicinity of the principal entrance(s) to the premises or placed so as to be visible from the principal thoroughfare. No such signs or advertisements shall be installed at or near doorways designed for exit purposes only. ((No-advertisements-shall-be-installed-at or-near-doorways-designed-for-exit-purposes-enly-))

AMENDATORY SECTION

WAC 314-52-113 ((RETAIL-LICENSES; -OTHER-THAN-GLASS-H;))
BRAND SIGNS AND POINT-OF-SALE DISPLAYS ON RETAIL LICENSED PREMISES.
(Rule 126.3). ((Retailer-brand-signs-and-point-of-sale-displays shall-be-permissible-under-the-following-conditions:

(1)-Manufacturers,-importers-or-wholesalers-may-furnish-brand signs-and-point-of-sale-material-under-the-provisions-of-RCW-66-28-v010-and-WAC-314-12-140;-PROVIDED,-The-brand-signs-and-point-of-sale material-have-no-value-to-the-retailer-except-as-advertisement. Such-signs-and-material-shall-remain-the-property-of-and-be-the responsibility-of,-the-manufacturers,-importers-or-wholesalers-and shall-be-removed-from-the-licensed-premises-when-replaced-by-other brand-signs-and/or-point-of-sale-material,-the-sale-of-the-brand-is discontinued-by-the-retail-licensee,-or-in-the-event-of-a-discontinuance-of-business-by-the-retail-licensee;)) Under the limitations imposed by RCW 66.28.010, WAC 314-52-090 (Rule 124) and WAC 314-12-140 (Rule 13), manufacturers, importers or wholesalers may furnish brand signs and point-of-sale material under the following conditions:

(1) The brand signs and point-of-sale material shall have no value to the retailer except as brand advertisement; such signs as those which provide illumination for cash registers, pool tables and other parts of the premises, have a functional value and are not authorized. The brand signs and point-of-sale material shall remain the property of, and be the responsibility of, the manufacturers, importers or wholesalers; such signs and material shall be removed from the licensed premises when sale of the brand is discontinued by the retail licensee, or in the event of a discontinuance of business by the retail licensee.

(2) No licensee shall put or keep on display in any place on the licensed premises any signs or point-of-sale material advertising ((beer,-ale-and/or-wine)) alcoholic beverages unless the ((beers,-ales-and/or-wines)) alcoholic beverages so advertised are actually then available for sale on such premises; PROVIDED, That this restriction shall not apply when ((beer,-ale-or-wine)) alcoholic beverage stocks are temporarily depleted.

(3) The term "display" as used herein, shall mean the

exhibition of beer, ale or wine containers and cases, or bottles or cans outside of cases, together with advertising material, the purpose of which is to advertise such products to the

prospective purchasers on the premises.

(4) The term "case display" as used herein, shall mean beer, ale or wine in cartons or cases only. A handi-pack is

included in the term "carton."

(5) The term "point-of sale material" as used herein, shall ((mean)) include such manufacturer, importer or wholesaler-supplied items as display cards, placards, table tents, display bins, decalcomanias, price cards, shelf strips, product information booklets, bottle hangers and ((any)) other ((type-of)) such brand advertising material for display at the point of sale ((material-net-specifically listed-herein)).

AMENDATORY SECTION

WAC 314-52-120 ADVERTISING BY HOLDERS OF SPECIAL OCCASION CLASS \overline{G} ((7)) OR \overline{J} ((0R-K)) RETAIL LICENSES. (Rule 126.6). (1) Advertising by holders of Special Occasion Class \overline{G} ((7)) or \overline{J} ((er-K)) Retail Licenses who use public facilities or licensed \overline{Club} facilities, under the provisions of WAC 314-40-080(3), for charitable, civic, community or private functions, shall be limited to the sale or service of such liquor as is authorized for sale by the Special Occasion Retail License held and shall be limited by such regulations as apply to other retail licensees.

(2) Illegal advertising at any time during the past five years, while holding a Special Occasion License, may be cited as sufficient reason to deny a subsequent application for a license by a charitable, civic, community or private organization.

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NOTICE OF INTENTION TO ADOPT, AMEND, OR REPEAL RULES

| (Instructions I-n completion on back of page) (Additional information may be typed on back of page) | |
|---|---|
| (1) Notice is hereby given in accordance with the provision that the | |
| (name of age intends to adopt, amend, or repeal rules concerning: ² | ency) |
| • | ICE POSTING (Rule 49) |
| WAC 314-24-190 WINE WHOLESALE PR | ICE POSTING (Rule 81) |
| The terms and substance of the aboare set forth on Attachment A. (OVER) | |
| (HEARING DATE A | ND PLACE) |
| (2) (1 he only it hearing is to be held) that such agency wi | |
| 9:30 a.m. Tuesday (time) (day) | January 10, 1978 3 (date) |
| (day) in the Office of the Liquor Control Boar | rd. 5th Floor, Capital Plaza Bldg |
| conduct a hearing relative thereto; (place) | Olympia, Washington 98504 |
| (3) and that the adoption, amendment, or repeal of such re | ules will take place at |
| 9:30 a.m. Tuesday | |
| (day) (Same as above) | (date) |
| in the (place) | |
| · · · · · · · · · · · · · · · · · · · | |
| (4) The authority under which these rules are proposed is: RCW 66.98.070 and Title 34 of RCW | RCW 66.08.030, RCW 66.08.060, |
| (5) Interested persons may submit data, views, or argumental (a) X in writing to be received by this agency prior to | |
| 0.20 2 7 | (date) |
| (b) (R stally at 2130 a.m.) | Tuesday January 10, 1978, (date) |
| (Same as above) | (00.0) |
| | acc) |
| (6) The additional notice required by RCW 34.04.025 h persons who have made timely request of this agency for advan- | ce notice of its rule-making proceedings. |
| (7) This notice is connected to and continues the matter in filed with the code reviser's office on | oticed in Notice Nos. |
| Washington State (date) | |
| Liquor Control Board [AGENCY] | STATE OF WASHINGTON FILED |
| Dated: December 13, 1977 | DEC 1 3 1977 |
| 13 - 1 3 | CODE REVISER'S OFFICE |
| By: J. V. Collison | DOCKET #FILE # |
| Chairman (Tilli:) | NOTICE # 7921 |
| • | (Do not write in this space) |
| N.B. The e proceedings may require additional notice pursua chapter 42 30 fee V. | nt to the Open Public Meetings Act of 1971; consult |
| | [Form CR-1: Rev. 12/1/77] |

MOTIVOR HUND PURE COMPLETION OF FORM CR-1."

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NOTES:

This space for additional information.

WAC 314-52-070 OUTDOOR ADVERTISING (Rule 122)

WAC 314-52-080 NOVELTY ADVERTISING (Rule 123)

WAC 314-52-090 ADVERTISING JOINTLY BY RETAILERS AND MANUFACTURERS, IMPORTERS, OR WHOLESALERS, PROHIBITED (Rule 124)

WAC 314-52-111 ADVERTISING BY RETAIL LICENSEES--ON PREMISES (Rule 126.1

WAC 314-52-113 BRAND SIGNS AND POINT-OF-SALE DISPLAYS ON RETAIL LICENSED PREMISES (Rule 126.3)

1 1 1 1 . WAC 314-52-120 ADVERTISING BY HOLDERS OF SPECIAL OCCASION CLASS G OR J RETAIL LICENSES (Rule 126.6)

The $t \in \mathbb{R}^n$ s and substance of the above proposed amended advertising rules are set forth on Attachment B.

AMENDATORY SECTION

WAC 314-20-100 BEER WHOLESALE PRICE POSTING (Rule 49).

(1) Every beer wholesaler shall file with the Board at its office in Olympia a price posting showing the ((delivered)) wholesale prices at which any and all brands of beer sold by such beer wholesaler shall be sold to retailers within the state.

(2) No price posting shall become effective until fifteen days after the actual filing thereof with the board. In the event a price posting is filed before a previous one has become effective, the subsequent filing shall nullify said previous price posting.

(3) Each price posting shall be made on a form prepared and

furnished by the board and shall set forth:

• (a) All brands, types, packages and containers of beer

offered for sale, by such beer wholesaler.

(b) The ((delivered)) wholesale prices thereof to retail licensees, including allowances, if any, for returned empty containers.

(4) No beer wholesaler shall sell or offer to sell any package or container of beer to any retail licensee at a price differing from the price for such package or container as shown in the price posting filed by the beer wholesaler and then in effect.

(5) Quantity discounts are prohibited. No price shall be posted which is below "cost," or below "cost of doing business," or a "loss leader," as those terms are defined in chapter 19.90 RCW, Unfair Practices Act, except as otherwise provided in such Act.

(6) Wholesale prices on a "close-out" item shall be accepted

by the board if in compliance with chapter 19.90 RCW and the item to be discontinued has been listed on the state market for a period of at least six months, and upon the further condition that the wholesaler who posts such a "close-out" price shall not restock the item for a period of one year following the first effective date of such

"close-out" price.

(7) If an existing written contract or memorandum of oral agreement between a licensed brewer, certificate of approval holder, beer importer or beer wholesaler and a beer wholesaler, on file in accordance with ((Regulation-{49.5})) WAC 314-20-105 (Rule 49.5), is terminated by either party, and a new written contract or memorandum of oral agreement is made by such a supplier with another, beer wholesaler in the affected trade area, the board, after receiving such new contract or memorandum of oral agreement and a corresponding wholesale price posting from the newly designated beer wholesaler, may put such filings into effect immediately: PROVIDED, That prices and other conditions of such filings which are in effect at the time of such termination shall not be changed until subsequent filings are submitted to the board and become effective under regulatory procedures set forth in other subsections of this regulation and ((Regulation-{49.5})) WAC 314-20-105 (Rule 49.5).

(8) The board may reject any price posting which it deems to be in violation of this or any other regulation or portion thereof which would tend to disrupt the orderly sale and distribution of beer. Whenever the board shall reject any posting the licensee submitting said posting may be heard by the board and shall have the burden of showing that said posting is not in violation of regulation and/or does not tend to disrupt the orderly sale and distribution of beer. Thereupon if said posting is accepted it shall become effective at the time fixed by the board. If said posting is rejected, the last effective posting shall remain in effect until such time as an amended posting is filed and approved, in accordance with the provisions of this regulation.

All price postings filed as required by this regulation shall at all times be open to inspection to all trade buyers within the state of Washington and shall not within any sense be considered

((A-retail-licensee-at-his-option-and-upon-payment-of the-posted-delivered-price-as-defined-in-Regulation-(49),-may-take delivery-ef-beer-at-the-platform-of-a-beer-wholesalery-provided-that such-platform-delivery-shall-be-made-only-upon-presentation-te-the beer-wholesaler,-at-the-time-such-delivery,-of-a-special-identification-card-issued-by-the-board-to-the-retail-licensee.

Such-special-identification-eards-shall-be-in-such-form-as the-beard-may-prescribe-and-shall-be-issued-to-a-retail-licensee upon-receipt-by-the-board-of-such-licensee-s-written-request-therefor-and-upon-payment-by-the-licensee-to-the-board-an-annual-fee-of five-dollars-for-each-such-special-identification-card---Such written-request-shall-list-the-name-and-address-of-the-wholesaler-or wholesalers-at-whose-platform-the-retail-licensee-requests-permission to-take-delivery-of-beer,-and-the-name-of-the-adult-person-or-persons authorized-by-the-retail-licensee-to-take-delivery-of-said-beer. The-beard-shall-transmit-a-duplicate-copy-of-the-retail-licensee's special-identification-eard-to-such-wholesaler-or-wholesalers listed-by-the-retail-licensee---No-wholesaler-shall-permit-delivery of-beer-to-a-retail-licensec-at-said-wholesaler-s-platform-until the-wholesaler-has-authenticated-the-special-identification-card presented-by-the-retail-licensee---Such-authentication-shall-be effected-by-the-wholesaler-s-comparing-the-special-identification eard-presented-by-the-retail-licensee-with-the-duplicate-copy-of the-special-identification-eard-transmitted-to-the-wholesaler-by the-beard.)) Any beer wholesaler or employee authorized by his wholesaler-employer may sell beer at the wholesaler's posted prices to any Class A, B, D, E, H,or G licensee upon presentation to such wholesaler or employee at the time of purchase of a special permit

(a) Every Class A, B, D, E, H, or G licensee upon purchasing any beer from a wholesaler, shall immediately cause such beer to be delivered to his licensed premises, and he shall not thereafter permit such beer to be disposed of in any manner except as authorized

by his license.

AMENDATORY SECTION

WAC 314-24-190 WINE WHOLESALE PRICE POSTING (Rule 81). (1) Every wine wholesaler shall file with the board at its office in Olympia a wine price posting, showing the ((dcl-ivered)) wholesale prices at which any and all brands of wine offered for sale by such wine wholesaler shall be sold to retailers within the

(2) All price postings must be received by the board not later than the fifteenth day of the month, and if approved will become effective on the first day of the calendar month following the date of such filing. An additional period, not to exceed five days will be allowed for revision of a price posting to correct errors, omissions, or to meet competitive prices filed during the current posting period, but a revised posting must be on file at the board office by not later than the twentieth day of the month in order to become effective on the first day of the next collendar

Filing Date Exception-Whenever the fifteenth day of (3) any month falls on Saturday, Sunday or a legal holiday, an original price posting may be filed not later than the close of business the

next business day.

In the event that a wine wholesaler determines to make no changes in any items or prices listed in the last filed and approved schedule, such prices listed in the schedule previously filed and in effect, shall remain in effect for each succeeding calendar month until a revised or amended schedule is filed and approved, as provided herein. ;
(5) Postings shall be submitted upon forms prescribed and

furnished by the board, and shall set forth:

(a) All brands, types and sizes of packages or containers of wine offered for sale in this state by such wine wholesaler, which packages or containers shall be limited to the sizes permitted in ((Regulation-{66})) WAC 314-24-080 (Rule 66).

(b) The ((delivered)) wholesale prices thereof within the

state, which prices shall include the state wine gallonage Lax of seventy-five cents per gallon imposed under RCW 66.24.210.

(6) No wine wholesaler shall sell or offer for sale any package or container of wine at a price differing from the price . of such item as shown in the price posting then in effect.

(7) Quantity discounts are prohibited. No price shall be posted which is below "cost," or below "cost of doing business," or a "loss leader" as those terms are defined in chapter 19,90 RCW, Unfair Practices Act, except as otherwise provided in such Act.

(8) Wholesale prices on a "close-out" item shall be accepted by the board if in compliance with chapter 19.90 RCW and the item to be discontinued has been listed on the state market for a period of at least six months, and upon the further condition that the wholesaler who posts such a "close-out" price shall not restock the item for a period of one year following the first effective date of such "close-out" price.

If an existing written contract or memorandum of oral agreement between a domestic winery, certificate of approval holder, wine importer, or wine wholesaler and a wine wholesaler, as filed in accordance with ((Regulation-(82))) WAC 314-24-200 (Rule 82), is terminated by either party, and a new written contract or memorandum of oral agreement is made by such a supplier with another wine wholesaler in the affected trade area, the board, after receiving such new written contract or memorandum of oral agreement, and a corresponding wholesale price posting from the newly designated wine wholesaler, may put such filings into effect

immediately: PROVIDED, That prices and other conditions of any such filings which are in effect at the time of such termination shall not be changed prior to the next applicable filing period.

(10) When a new wine wholesaler's license is issued for the first time by the board, the holder thereof may file an initial price schedule and request that such posting be placed into effect immediately. The board may grant such approval, providing that such posting is in compliance with all other applicable regulatory requirements, and that contracts and memoranda are on file, in

accordance with ((Regulation-(82))) WAC 314-24-200 (Rule 82).

(11) The board may reject any price posting or portion thereof which it deems to be in violation of this or any other regulation or which would tend to disrupt the orderly sale and distribution of wine. Whenever the board shall reject any posting the licensee submitting said posting may be heard by the board and shall have the burden of showing that the posting is not in violation of regulation and/or does not tend to disrupt the orderly sale and distribution of wine. Thereupon if said posting is accepted it shall become effective at a time fixed by the board. If said it shall become effective at a time fixed by the board. posting or portion thereof is rejected the last effective posting shall remain in effect until such time as an amended posting is filed and approved in accordance with the provisions of this regulation

(12) ((A-retail-licensee;-at-his-option;-and-upon-payment-of the-posted-delivered-price-as-defined-in-Regulation-(81)7-may take-delivery-of-wine-at-the-platform-of-a-wine-wholesaler,-provided that-such-platform-delivery-shall-be-made-only-upon-presentation-to the-wine-wholesaler,-at-the-time-of-such-delivery,-of-a-special identification-card-issued-by-the-board-to-the-retail-licensee-

Such-special-identification-eards-shall-be-in-such-form-as-the beard-may-prescribe-and-shall-be-issued-te-a-retail-licensce-upen receipt-by-the-board-of-such-licenseels-written-request-therefor and-upon-payment-by-the-licensee-to-the-board-of-an-annual-fee-of £ive-dollars-for-cach-such-special-identification-card---Such-written request-shall-list-the-name-and-address-of-the-wholesaler-or-wholesalers at-whose-platform-the-retail-licensee-requests-permission-to-take delivery-of-winey-and-the-name-of-the-adult-person-or-persons authorised-by-the-retail-licensee-to-take-delivery-of-said-wine-The-board-shall-transmit-a-duplicate-copy-of-the-retail-licenseespecial-identification-card-to-such-wholesaler-or-wholesalers listed-by-the-retail-licensee---No-wholesaler-shall-permit-delivery of-wine-to-a-retail-licensee-at-said-wholesaler's-platform-until the-wholesaler-has-authenticated-the-special-identification-eard presented-by-the-retail-licensee.--Buch-suthentication-shall-be effected-by-the-wholesaler's-comparing-the-special-identification card-presented-by-the-retail-licensee-with-the-duplicate-copy-of the-special-identification-card-transmitted-to-the-wholesaler-by the-beard-)) Any wine wholesaler or employee authorized by his wholesaler-employer may sell wine at the wholesaler's posted prices to any Class C, F, H, or J licensee upon presentation to such wholesaler or employee at the time of purchase of a special permit issued by the board to such licensee.

(a) Every Class C, F, H, or J licensee, upon purchasing any wine from a wholesaler, shall immediately cause such wine to be delivered to his licensed promises, and he shall not thorastor.

delivered to his licensed premises, and he shall not thereafter permit such wine to be disposed of in any manner except as authorized by his license.

[13] All price postings filed as required by this regulation shall at all times be open to inspection to all trade buyers within the state of Washington and shall not in any sense be considered confidential.

AMENDATORY SECTION

<u>WAC 314-52-070</u> OUTDOOR ADVERTISING (Rule 122). (1) "Outdoor advertising" as used in these regulations shall include any form of advertisement of liquor or the service of liquor which is visible to the general public from a public thoroughfare; PROVIDED, HOWEVER, That advertisements visible through windows or affixed to exterior walls of a licensed premises, although visible to the general public, shall be governed as otherwise provided in these regulations.

shall be governed as otherwise provided in these regulations.

(2) "Signs" as used in these regulations shall include all visual forms of advertising liquor or the service of liquor whether illuminated or nonilluminated, single-faced or multiple-faced, stationary or revolving; PROVIDED, HOWEVER, That "point-of-sale" signs and material shall be defined and governed as otherwise pro-

vided in ((these-regulations)) WAC 314-52-113 (Rule 126.3).

(3) Sketches, in triplicate, of all outdoor signs advertising the sale of liquor by a retail licensee, shall be submitted by the licensee or applicant for board consideration prior to installation; PROVIDED, HOWEVER, That outdoor readerboard messages and/or interior signs visible through a window of a premises will be in conformance with WAC 314-52-015 (Rule 116.5) and will be submitted to the local Liquor Control Board enforcement officer for approval prior to display. In the event any outdoor signs or outdoor readerboard messages are installed without prior approval, the board reserves the right to require immediate removal regardless of any expense involved.

(4) Outdoor signs and other outdoor advertising matter shall be designed, installed and used in a manner not offensive to the public.

(5) No outdoor advertising of liquor shall be placed in proximity to schools, churches, playfields used primarily by minors, or other public institutions, nor any place which the board in its discretion finds contrary to the public interest; PROVIDED, HOWEVER, That exceptions approved under the provision of RCW 66.24.010(9) shall apply here.

apply here.

(6) Liquor advertising may be displayed on the inside and outside of public conveyances affording transportation or service to the general public, upon prior approval of the board.

(7) No signs or other advertising matter advertising any brands of liquor shall be erected or placed on the outside of any building in which liquor is sold at retail; except that brand signs may be placed in a simulated window aperture and installed in or on the exterior wall of such licensed premises, or, where the licensed premises (other than Class H) occupies a part or all of the first floor of a multi-storied building, then a billboard or poster-type ad((s)) for spirituous liquor may be placed on the roof of said building upon prior approval of the board and subject to local ordinance: PROVIDED, HOWEVER, That nothing in this section shall prohibit a brewery or winery from brand advertising on buildings on the brewery or winery premises.

AMENDATORY SECTION

WAC 314-52-080 NOVELTY ADVERTISING. ((PROHIBITED)) (Rule 123). ((No-liquor-trade-name-or-the name-of-a-manufacturer-of-any-liquor shall-be-used-in-connection-with-any-novelty-advertising-for-use7 sale-or-distribution-on-retail-licensed-premises-2-Such))(1) Novelty

advertising items shall include, but shall not be limited to, matches, trays, score cards, lighters, blotters, post cards, pencils, coasters, menu cards, meal checks, napkins, clocks, calendars, wearing apparel, mugs, glasses, knives, coupons, recipe booklets; lamp shades, program folders, program cards, or similar ((articles)) items on which the logo, liquor brand name or name of a manufacturer of an alcoholic beverage has been imprinted. ((The foregoing-shall-not-prohibit-a-retail-licensee-from-listing-the brand-names-and-prices-of-liquor-ha-serves-on-menus, table-tents, and-upon-a-sign-placed-on-or-above-the-back-bar-as-permitted-by WAC-314-52-111-)

(2) No manufacturer, wholesaler, or importer, or employee thereof, shall provide directly or indirectly, any novelty advertising items to any retail licensee; nor shall any retail licensee, or employee thereof, accept any novelty advertising items directly or indirectly, from any manufacturer, wholesaler, or importer, or employee thereof, except as provided in subsection (3) below.

(3) A manufacturer, wholesaler, or importer, or employee thereof, may sell, and a retail licensee may purchase, for use,

(3) A manufacturer, wholesaler, or importer, or employee thereof, may sell, and a retail licensee may purchase, for use, resale, or distribution on the licensed premises any novelty advertising items, consistent with provisions of RCW 66.28.010, WAC 314-12-140 (Rule 13), WAC 314-52-010 (Rule 116), and at not less than cost, as defined in the Unfair Practices Act, chapter 19.90 RCW. The purchase shall be supported by invoices or signed vouchers which shall be preserved for two years on premises available for immediate inspection by board enforcement officers.

AMENDATORY SECTION

WAC 314-52-090 ADVERTISING JOINTLY BY RETAILERS AND MANUFACTURERS, IMPORTERS, OR WHOLESALERS ((GR-MANUFACTURER)), PROHIBITED. (Rule 124). (I) The name of a retail licensee shall not appear in, or as a part of, or supplementary to, any advertising of a manufacturer, importer or wholesaler, nor shall the name of the manufacturer, importer or wholesaler or the brand name of liquor appear in or as a part of, or supplementary to, the advertising of any retail licensee: PROVIDED, That a retail licensee((s)) may advertise brands of beer and wine under the conditions of WAC 314-52-112 and WAC 314-52-113(({½})).

(2) ((WAE-3½4-44-020(4)-and)) RCW 66.28.010 shall also

(2) (WAC-314-44-020(4)-and)) RCW 66.28.010 shall also apply to joint advertising insofar as ((they-are)) it is relevant

AMENDATORY SECTION

WAC 314-52-111 ADVERTISING BY ((CLASS-H)) RETAIL LICENSEES-ON PREMISES. (Rule 126.1). All regulations heretofore listed shall apply to advertising ((by-Class-H)) on-premises by Classes A, B, C, D, and H licensees ((insefar-as-they-are-relevant)).

(1) ((Since-the-prerequisite-flor-a-Glass-H-license-is-the service-of-complete-meals,)) Any advertisement by a Class H licensee which makes a direct reference to liquor or to the service of liquor shall mention with equal emphasis that food is available. For the purpose of clarification, use of such words as bar, barroom, drinks and cocktails in an advertisement is interpreted as a direct reference to liquor or the service of liquor; use of such words as dinners, lunches, steak special, seafood dinners, and restaurant ((are)) is interpreted as a reference to the availability of ((complete-meals)) food.

(2) Filled containers of wine or beer ((may)) shall not be used for display purposes on dining room tables.

(3) Bona fide restaurants holding either a Class C or ((public)) Class H license may display wine bottles in or near dining rooms of their premises ((+-PROVIDED;-That-no-fewer-than two-brands-of-wine-secured-from-no-fewer-than-two-manufacturers may-be-displayed;--For-the-purpose-of-clarification;-two-or-more brands-from-the-same-manufacturer-will-net-be-considered-as-meeting-the-foregoing-requirement)).

(4) ((Bona-fide-restaurants-holding-either-a-Class-C-er-a public-Class-H-license)) On-premises licensees may advertise on premises the brands ((name)) of ((wines-sold-in-earafes-er-by-the glass)) liquors offered for sale on menus, wine lists, back bar signs, wall placards, and table tents((7)) designed for a specific retail licensee and provided such ads are paid for by said licensee ((PROVIDED-HOWEVER-When-the-name-of-a-manufacturer-importer-or wholesaler-appears-as-part-of-the-advertising-the-retailer-shall retain-supplier-invoices-marked-"paid"-on-premises-for-two-years to-show-proof-of-purchase-by-the-retailer)).

(5) ((Signs-may-be-placed-on-or-above-the-back-bar-listing the-brands-of-spirituous-liquors-being-served-when-no-specific brand-is-ordered-by-the-customer---Such-signs7-if-used7-shall-be furnished-by-the-licensee-

(6)) One ((single-faced)) sign bearing the room name and/or the words "bar," "cocktails," "lounge," may be placed in the vicinity of the principal entrance(s) to the premises or placed so as to be visible from the principal thoroughfare. No such signs or advertisements shall be installed at or near doorways designed for exit purposes only. ((No-advertisements-shall-be-installed-at or-near-doorways-designed-for-exit-purposes-only.)

AMENDATORY SECTION

WAC 314-52-113 ((RETAIL-LICENSEES,-OTHER-THAN-CLASS-H;))
BRAND SIGNS AND POINT-OF-SALE DISPLAYS ON RETAIL LICENSED PREMISES.
(Rule 126.3). ((Retailer-brand-signs-and-point-of-sale-displays shall-be-permissible-under-the-following-conditions:

(1)-Manufacturers,-importers-or-wholesalers-may-furnish-brand signs-and-point-of-sale-material-under-the-provisions-of-RCW-66-28-v010-and-WAC-314-12-140;-PROVIDED;-The-brand-signs-and-point-of-sale material-have-no-value-to-the-retailer-except-as-advertisement; sush-signs-and-material-shall-remain-the-property-of-and-be-the responsibility-of;-the-manufacturers;-importers-or-wholesalers-and shall-be-removed-from-the-licensed-premises-when-replaced-by-other brand-signs-and/or-point-of-sale-material;-the-sale-of-the-brand-is discontinued-by-the-retail-licensec;-or-in-the-event-of-a-discontinu-ance-of-business-by-the-retail-licensec;) Under the limitations imposed by RCW 66.28.010, WAC 314-52-090 (Rule 124) and WAC 314-12-140 (Rule 13), manufacturers, importers or wholesalers may furnish brand signs and point-of-sale material under the following conditions:

(1) The brand signs and point-of-sale material shall have

(1) The brand signs and point-of-sale material shall have no value to the retailer except as brand advertisement; such signs as those which provide illumination for cash registers, pool tables and other parts of the premises, have a functional value and are not authorized. The brand signs and point-of-sale material shall remain the property of, and be the responsibility of, the manufacturers, importers or wholesalers; such signs and material shall be removed from the licensed premises when sale of the brand is discontinued by the retail licensee, or in the event of a discontinuance of business by the retail licensee.

р. 3

No licensee shall put or keep on display in any place on the licensed premises any signs or point-of-sale material on the licensed premises any signs of point-of-sale material advertising ((beer,-ale-and/or-wine)) alcoholic beverages unless the ((beer,-ale-and/or-wines)) alcoholic beverages so advertised are actually then available for sale on such premises; PROVIDED, That this restriction shall not apply when ((beer,-ale-er-wine)) alcoholic beverage stocks are temporarily depleted.

(3) The term "display" as used herein, shall mean the

exhibition of beer, ale or wine containers and cases, or bottles or cans outside of cases, together with advertising material, the purpose of which is to advertise such products to the

prospective purchasers on the premises.

(4) The term "case display" as used herein, shall mean

((mean)) include such manufacturer, importer or wholesaler-supplied items as display cards, placards, table tents, display bins, decal-comanias, price cards, shelf strips, product information booklets, bottle hangers and ((any)) other ((type-of)) such brand advertising material for display at the point of sale ((material-net-specifically listed-herein)).

AMENDATORY SECTION

WAC 314-52-120 ADVERTISING BY HOLDERS OF SPECIAL OCCASION WAC 314-52-120 ADVERTISING BY HOLDERS OF SPECIAL OCCASION CLASS G ((7)) OR J ((GR-K)) RETAIL LICENSES. (Rule 126.6). (1) Advertising by holders of Special Occasion Class G((7)) or J ((GR-K)) Retail Licenses who use public facilities or licensed club facilities, under the provisions of WAC 314-40-080(3), for charitable, civic, community or private functions, shall be limited to the sale or service of such liquor as is authorized for sale by the Special Occasion Retail License held and shall be limited by such regulations as apply to other retail licensees. tions as apply to other retail licensees.

(2) Illegal advertising at any time during the past five years, while holding a Special Occasion license, may be cited as sufficient reason to deny a subsequent application for a license

by a charitable, civic, community or private organization.